REFINERS vs ALL STANDARDS, TODAY AT 5:15

Get the Habit

of going to your front door when you get up in the morning, and find the Record-Herald awaiting you, filled with fresh and crisp news.

RICHMOND RECORD-HERALD

A RICHMOND PAPER FOR RICHMOND PEOPLE

The Weather

TODAY—Fair; gentle, westerly winds.

VOLUME THIRTY-ONE—TWENTIETH YEAR | RICHMOND, CALIFORNIA, THURSDAY, JUNE 22, 1922 | NUMBER 142

S. F. CAPITAL IN BIG DEAL HERE

A NEW STORE AT NEVIN AVE AND 8TH ST

An important sale of valuable real estate at Nevin avenue and eighth street yesterday, coupled with the announcement that a modern brick structure will be erected to cover the entire acreage, gives impetus to the opinion prevalent in real estate circles that an expansion of Richmond's downtown retail business district is imminent.

The sale is of three lots, Nos. 7, 8 and 9, in Block 29, which is the southwest corner of Nevin and Eighth, by Frank B. Bailey to Robert A. Read. Read is the proprietor of Read's Dry Goods Store, at 730 Macdonald avenue.

Consideration $7,500

The consideration is reported to have been $7,500.

The sale was effected by W. W. Cottingham, well-known real estate dealer of this city.

The lot has a 75 foot frontage on Nevin avenue, and 107½ feet frontage on Eighth street.

Modern Building Planned

Plans will be drawn without delay for an up to the minute structure which will be occupied by Read as a twentieth century department store. It will have a ground floor space of more than 8,000 feet. Read will add several new departments to his operations, and proposes to make his store one of such pretensions as would be creditable in any city on the coast. The building will be erected without delay.

Read says that this move of his has been made imperative by reason of the steady expansion of his business. He chose the site acquired because of the increasingly higher rents on Macdonald avenue, and because he shares the popular belief that the location decided upon is destined to be in the very throbbing heart of the city's retail district.

Read's Action Epochal

The action of Read in this regard may be said to be epochal for Richmond: the city long has been stringing out to interminable lengths along the lines of a "one street town," and the establishment of a firm and business of stamina and proven stability obviously and inescapably will work wonders towards that compactness which is essential to the growth of modern American cities.

Future of Eighth

It would indicate that Eighth street is destined soon to be a principal artery of trade and one of the chief cross streets of the city.

The Record-Herald takes occasion to felicitate Mr. Read and the good people of the city upon a forward step in the right direction, and one which will further strengthen the faith of those people who confidently link their destinies with those of this city.

Read has been in Richmond for three years, and quickly and surely has taken an enviable position in the ranks of far-sighted, hard-headed business men.

It is reported that San Francisco capital is backing the movement.

Bankers Shook Jinx Last Sunday

The First National Bank baseball team finally shook off the jinx that has been pursuing them, and defeated the Bay Point club, 11 to 7, Sunday afternoon at Bay Point. C. Dolan twirled for the Bankers while Mickey Shader occupied the mound for the losers.

Greatly encouraged by their victory Sunday, the Bankers promise to put up a stiff fight in the Three C league from now on.

Beatitudes And Solid Food: The Salvation Army

When you hear the Salvation Army crusaders beating their drums at Third and Mission and note the clarion call of the cornet as it breaks the evening air with some flamboyant melody that you think is not dignified, and the jangling obligato of the little tambourine offends your esthetic senses, dont' jump at conclusions or judge by appearances.

Fantastic Methods.

The methods of the Salvation Army may seem a bit out of joint to the chap who sits in swivel chair or rides in upholstered limousine and becomes apoplectic from too many beefsteaks and too much Volstean liquor.

But he's not the fellow that the Salvation Army are out to help.

The Salvation Army knows this though, that a bowl of warm soup will awaken faith in a God of Love when a printed tract will provoke scoffing, and that a roast beef sandwich is a better ambassador for the meek and lowly Nazarene when a man's hungry than all the beatitudes and litanies in the Common Prayer Book.

For instance, when the waters of the Arkansas river swept down upon Pueblo last year carrying fifteen hundred people to their doom, and rendering thousands homeless, the salvation Army went in from Denver along paths so perilous that others were intimidated, and improvised a mess hall where fifteen hundred folks were fed in two hours' time.

Colonel Davis, who is here conducting revival services every night, talks entertainingly of the job they had in Pueblo, and he tells it with a smile, too.

"We crossed trestles with our relief supplies that were hanging almost by a thread. The trestles fairly 'shimmied' as we crossed them, but we got the food there," said the colonel.

JOHNSTOWN AND PUEBLO.

Colonel Davis was a boy of fourteen when the Johnstown flood took its place in history as one of the most dreadful disasters of the time.

"I went there and helped in the relief work. The primitive methods we used at that time seem almost incredible in comparison with the tactics we used at Pueblo. In the latter city, it was interesting to watch the United States army tanks raze buildings that had been condemned. Two tanks usually were used, and they'd strike different angles of the doomed building simultaneously, completely telescoping them. Then trucks would appear and with swiftness and precision the debris was removed. In Johnstown the work was done with pick and axe, and was slow and tedious," concluded the colonel.

KNOTT'S TEAM IS AMBITIOUS

Supervisor Zeb Knott, manager of the baseball team of the Richmond Lions club, on Wednesday issued a challenge to play the members of the courthouse team of Martinez. The Richmond Lions recently defeated the Rotary Club of this city. Tax Collector M. W. Joost, manager of the Courthouse ball team announces that a game will be arranged in the near future with each team sharing fifty per cent of the proceeds.

TOM CARLSON WAS MARTINEZ VISITOR

Attorney T. M. Carlson, candidate for the Assembly from Contra Costa county, went to Martinez on business yesterday.

ALSTROM AT MARTINEZ.

Constable Art A. Alstrom went to Martinez on business yesterday.

Chautauqua Attractions Delight Throngs

Good Times And Joy At Boys' Camp

Camp Laf-A-Lot, (Lake County), June 21 (Special to the Record-Herald.)—We are having the time of our lives up here in beautiful Lake county with mountains to climb, good grub to eat, fine comradeship, and Christian leadership.

Yesterday we took a ride over the mountains for eight miles each way, winding up at camp in five parties from 4 o'clock to 7 P. M.

Some of the little fellows gave out, but like true soldiers, rested up and went at it again. It was a hard, stiff climb, but no accidents, and all boys returned safely—hungry, O, my—and tired and proud of the feat.

Everybody is acquainted now,—we know the first names and nicknames of each other, and are just one big family.

The discipline of the camp is fine for such a crowd of bolsterous boys. Secretary Brammer is a master manager.

The boys are coming back home Thursday evening in the same trucks that bring the next boys up. They are bigger, better boys for the ten days in Lord's out of doors.

MEDICAL MEN MEET SATURDAY

The Contra Costa County Medical Society will meet at 8 o'clock next Saturday evening in the offices of Mrs. W. E. Cunningham and H. L. Carpenter, 906 Macdonald avenue. A feature of the meeting will be an illustrated lecture by Dr. Terry of San Francisco, who is considered a foremost authority on medical questions. Dr. Terry will speak on the subject, "Gastric Ulcer—Its Causes, Manifestations and Treatment."

The lecture will be followed by an elaborate banquet. This will be the last meeting of the society until next fall. Preparations are being made to entertain all doctors of the county.

MISS LATHROP'S FUNERAL HELD

The funeral of Miss Effie Leona Lathrop, whose sudden death occasioned shock to her numerous friends, was privately conducted from the funeral chapel of Bert Curry yesterday afternoon at 2 o'clock. The body was taken to Oakland for cremation, and the ashes will be conveyed to Sunset View cemetery.

Dr. Thomas A. Boyer, pastor of the First Christian church, conducted the services here, and accompanied the body to Oakland where he also conducted brief services.

The chapel was overflowing with beautiful floral offerings sent by hosts of friends.

SANTA FE ENGINEER MOVES TO RIVERBANK

Mr. and Mrs. W. O. Parks and family, who have been residing here at 664 Fourth street, moved last week to Riverbank where Mr. Parks, who is an engineer for the Santa Fe, has been transferred.

LOUIS E. DAVIS TO MAKE RACE FOR ASSESSOR

Louis E. Davis of El Cerrito yesterday announced while in Martinez city that he is a candidate for assessor of Contra Costa county, at the primary election to be held on August 29. He will oppose George O. Meese, incumbent. Davis is in the wood and coal business in El Cerrito and is well known in the western end of the county. He was accompanied on his trip to Martinez by James Costello of El Cerrito and A. P. Brady of Oleum.

SUPERVISORS TO FIX PAY OF CONSTABLES, J.P.

Salaries of Constables and Justices of the Peace in the various townships of the county will be fixed this year by the Board of Supervisors according to the population of each district.

At a recent meeting of the Board it was announced that the population will be based on the census of the United States government taken in 1920. In townships where it is believed that the population exceeds that of the federal census, a special census can be taken by the citizens on which the salaries will be established.

In several townships it is believed that the population exceeds that given in the 1920 census, and steps are being taken by the city officials to have a special count of all residents taken.

Steps are now being taken, it is announced, to have a count made in township three including Walnut Creek, Saranap, Lafayette, Moraga and Alamo. The federal census gives that territory a population of 2,422 and residents believe the total number of people in the vicinity will exceed 3,000.

In townships with a population of 3,000 or more, the salary of the Justice of the Peace is $125 and the Constable $150. Under 3,000 the salaries of the Justices of the Peace and Constables is lower.

In Antioch a special census is now being taken by the candidates for the offices of Constable and Justice of the Peace and it is understood that plans for a similar count are being considered in Rodeo.

The populations of the different townships under the 1910 and 1920 census of the government are as follows.

Township—	1920	1910
1—Martinez	4,963	3,072
2—Port Costa	790	837
3—Walnut Creek	2,422	1,330
4—Danville	1,285	1,113
5—Concord	3,607	2,250
6—Pittsburg	5,355	3,726
7—El Cerrito	1,731	1,432
8—Antioch	2,566	2,229
10—San Pablo	2,059	1,379
11—Rodeo	2,374	1,775

WILL S. ROBENSON VISITS COUNTY CAPITAL

Attorney Will S. Robenson, of this city, was in Martinez yesterday where he had business at the court house.

TSAR N. CALFEE WENT TO MARTINEZ

Tsar N. Chalfee, member of the Richmond bar, was in Martinez on professional business.

Aspirin Is Hun Poison Woman Says

Arraigning aspirin as poisonous propaganda produced by German chemists to sap the national vitality of America, and indicting "Hurry, Worry and Flurry" as the three chief and most sinister agencies that undermine the human constitution Edna Eugenia Lowe, physical culturist and woman of charm, yesterday delighted a large and applauding audience at the Chautauqua tent.

Miss Lowe had for many years been a director of health-building activities for men and women, and illustrated her theories by resorting to antics that reached the borderland of contortion, and demonstrated a suppleness and muscularity not frequently encountered in women of the age.

Hits High Heels.

Her strictures of the high heel shoes and other outlandish sartorial impediments affected by milady were inambiguous and evoked applause a-plenty.

"Get back to nature," said Miss Lowe.

She read "extracts from the diary of a woman's stomach," which got her a good hand, and after her lecture had the audience join in some stiff setting-up exercises.

Miss Lowe made the startling statement that statistics show that there are 16,000,000 children of school age in the United States who are classified as physically defective.

MUSICAL FEATURES.

A delightful prelude to the lecture was the crisp and brief musical program put on by the Stearns-Hellekson Trio, made up of three young women who used the violin, the 'cello and the piano in truly artistic fashion. Their offerings comprised a varied repertoire which started with a serenade and ended with a Hungarian dance, by Brahms. Versatility was shown as they ran the gamut from "Dixie" to Dvorak's "Humoresque." A tuneful potpourri of operatic airs which included offerings from Bizet, Verdi, Donizetti and others was highly pleasing and a "Spanish Serenade," by Chaminade-Kreisler was delightful.

Director F. I. Drexler thanked the good women of the city who had given flowers to ornament the rostrum.

Last night's feature was the singing of Frances Ingram, contralto, late of the Metropolitan Opera company, New York, assisted by the Stearns-Hellekson Trio.

Today's program:

Afternoon.

Musical entertainment.

Patton Brothers Trio. A unique offering by three unusual musicians

Evening.

Junior Chautauqua.

Prelude, Patton Bros. Trio.

Lecture, "Working Together for Billions," Norman Allan Imrie.

Teaching us that friendships are better than battleships.

J. RIO BAKER NAMES J. L. RIHN

John L. Rihn, of Richmond, yesterday was appointed by County Treasurer J. Rio Baker as deputy county treasurer, vice Miss Ina Baker, deceased.

Rihn is very well known in Richmond where for many years he was engaged in the real estate business, and more recently he has been employed by the East Bay Water Company. He is a brother of Charles Rihn, former supervisor.

Two Kinds of Hospitality: L. A. And S. F.

Ed. Peterson and wife, of Parsons, Kansas, are in Richmond where they are spending some time as house guests of his brother, G. H. Peterson, and wife.

The Kansan came out to the Shriners' convention, being a member of Mirza Temple, and is also a member of Parsons Lodge No. 527, Benevolent and Protective Order of Elks. He was a delegate to the Rotary convention in Los Angeles.

"There is no comparison between the kind of hospitality we found in San Francisco and in Los Angeles. In the latter city, although there were 10,000 Rotarians from all parts of the world, so far as we could tell, the people of Los Angeles did not know we were in town. But say, San Francisco certainly did show a big heart and a lavish hand in handling the Shriners," said Peterson.

He is proprietor of Peterson's Studios, in Parsons.

Peterson, like everybody else that comes to California on a visit, yields to the inclination to "look around for a location."

M. E. COLLEGE WORKERS HERE

Canvassers for funds to finance the removal of the College of the Pacific from San Jose to Stockton will be in Richmond today, according to announcement by Dr. Paul Little, of Wesley Methodist church who is chairman of the drive in Contra Costa county.

When the Northern M. E. conference considered the matter of the removal, there practically was unanimity of thought and action. Stockton bid $600,000 for the college, and it is said that Protestants, Roman Catholics and Jews of Stockton joined with the Chamber of Commerce of that city in voting the large sum.

The College of the Pacific is one of the oldest, if not the oldest college of its type in California, and its location at Stockton promises to prove a very happy action because of the bright future of the great San Joaquin valley.

The College of the Pacific not only will cater to California. It will draw upon the middle west for its student personnel, going into Kansas and Iowa.

The raising of $900,000 might be a task to intimidate some cults, but anybody that has ever studied the methods of the enthusiastic and irrepressible followers of the faith of John and Charles Wesley will look to see the required sum quickly oversubscribed.

T. M. Dunlap is Visitor Here

T. M. Dunlap, formerly in the surveying department of the Standard Oil Company, and now operating in the Bakersfield oil fields, at Tupman, is in the city for a few days. While here he is a house guest at the home of Councilwoman Marie L. Ogborn, where he formerly lived when here.

Dunlap says there is lots of oil and lots of money, therefore plenty of prosperity in the oil fields.

He tactfully avoided any reference to the height of the mercury in the San Joaquin valley.

J. J. FITZGERALD REPORTED IMPROVED

J. J. Fitzgerald, who was recently operated upon at the Lane Hospital, is reported greatly improved and expects to leave the hospital in about a week.

MECHANICS GO INTO TWILIGHT LEAGUE LEAD

HOW THEY STAND.

	Won	Lost	Pct.
Mechanical Shops	4	3	.625
Barrel House	4	4	.500
All Standards	3	4	.429
Refinery	3	4	.429

The Mechanics went into the lead in the Twilight league race by beating out the Barrel House, 3 to 2, yesterday afternoon in a bitterly contested extra-inning game. The contest was a pitchers' battle between Cothran and Kersten with honors about even as far as the pitching was concerned. "Lefty" yielded three hits and fanned eight while Kersten was also nicked for three blows but had the edge on the strikeouts, retiring nine via the route.

The Barrel House started the scoring in the first inning. With two away, Alley drew a pass and tallied on Fitzgerald's screeching double to the left center field fence.

The Mechanics came right back and tied the count in the second. After two were gone, O'Rourke doubled to right center and scored on Cleek's single over first.

Deadlock Broken in Eighth.

The count remained deadlocked until the eighth. After Kersten and Vianni had grounded out, Beeson hit an easy roller to Fitzgerald who should have retired the side. But Fitz obligingly booted the ground and Beeson was safe. Schwake, the next man up, hit an easy fly to right that either Langridge or Nelson could have caught in their hip pocket. But they got crossed up and the ball dropped for a hit, Beeson taking third. After Schwake had stolen second, Tod Murray bounced one to Alley too hot to handle, and Beeson and Schwake scampered across the platter. Cothran caught Murray napping off second for the third out but the damage was already done.

Barrels Try to Rally.

The Barrel House staged a rally of their own in their half of the eighth. Nelson started the ball by beating out an infield hit. Campbell fanned but Alley came through with a single to right. Fitzgerald sent a high one out to O'Rourke, who dropped the ball but threw to first forcing Nelson. Gallagher walked and Humphreys singled through the pitcher's box, scoring Alley. Lane left it up to Lane, but the best he could do was to ground out, Meese to Beeson, and everyone went home.

Refiners-All Standards.

The Refiners will hook up with All Standards this evening at the First street ball park.

The score:

Mechanics.

	AB.	R.	H.
Vianni, ss	4	0	0
Beeson, 1b	4	1	1
Schwake, lf	4	1	1
Murray, 3b	4	0	0
Daley, 2b	3	0	0
Chamberlain, rf	3	0	1
O'Rourke, cf	3	1	1
Cleek, c	3	0	0
Kersten, p	3	0	0
Totals	30	3	4

Barrel House.

	AB.	R.	H.
Nelson, cf	3	0	1
Campbell, 2b	4	0	0
Alley, 3b	3	1	1
Fitzgerald, 1b	4	0	0
Gallagher, lf	3	0	1
Humphreys, c	4	0	1
Lane, ss	3	0	0
Langridge, rf	3	0	0
Cothran, p	3	0	0
Totals	30	2	4

(Continued on Page 8)

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THINKOGRAPHS By F. J. HULANISKI

ABOUT CAPITAL PUNISHMENT.

The national convention of Police Chiefs at San Francisco favored capital punishment as the best deterrent to crime, although the opinion was not unanimous, and some held that life imprisonment was the best deterrent. It was the opinion of a large majority, however, that only the death penalty could adequately protect society from the hardened criminals who committed the crime of murder, and to remove that penalty increased crime and also made the life of a policeman worth but little.

This is a grave and important subject, inasmuch as it has to do with life and death, the safety of society and the taking of human life by the law of man. We have always had doubts in our mind as to whether capital punishment was justified or not. This thing of taking a human life and ushering a human soul out into an eternity of which we know not of, is a very ticklish and serious business, not to be held lightly, by any means. It is an awful responsibility. "The Lord giveth and the Lord taketh away." Frankly, were we a judge on the bench we would do some mighty sober thinking before committing anybody to death.

And yet, on the other hand, the safety of society and of all other human lives seem to demand it. We do not believe that life imprisonment or any other known punishment is anywhere near as great a deterrent to crime as the death penalty. With imprisonment there is always the hope and probability of pardon or parole, in time, but everybody, criminal or otherwise, has a holy horror of the hangman's noose or the electric chair. Many a man will take chances on imprisonment that would not take chances on being put to death.

It is also true that the increase of crime call for drastic action on the part of the people, in law and the officials. Something must be done to make the lives and property of people safe as they are anything but safe now. If anyone ventures out after dark in any city now he is liable to be held up and robbed, and if he resists he will most likely be shot and killed. This condition must stop, and it does seem as though nothing but severe measures would answer. Also there are many crimes committed which are so devilish, so inhuman, that they richly deserve the death penalty, and anything less would not be adequate. At best the question is not an easy problem.

There has been nothing on the cable to indicate that De Valeria has named either one of those new twins Ulster.

"He that refraineth his lips is wise," said Solomon. If he were here today he would merely say: "Don't butt in."

After a man has learned not to stick his finger into a revolving electric fan he must then take into consideration the danger of monkeying with an areal radio set during a thunder and lightning storm. This is a world of progress.

The elevation of Admiral Kato to the premiership in Japan must give Johnson, Borah and other calamity howlers about the late arms conference treaties something to think about. He pledges strict adherence to the treaties and is already disarming.

One candidate for congress from the sixth California district has just been arrested and indicted for bootlegging. Being a congressman and being a bootlegger are both bad.

People who drive cars out into the highways and byways nowadays have opportunity to learn a lot of very interesting history, as it appears on signboards near the entrance of nearly every town they approach. Those historic signboards are a good thing and give out a lot of valuable information.

"Love mankind as it is," says a St. Louis paper. Sounds like good philosophy, because if we insist upon too many radical changes mankind won't love us.

SENATORIAL BLATHERSKITE.

United States Senator Robert M. LaFollette came near getting into serious trouble with the Government during the war, because of utterances which smacked very closely of traitorism and disloyalty, but escaped because of his exalted position. Had it been Smith or Jones or Brown or some of the rest of we common people, we wuld have fund ourselves locked up in the Leavenworth federal prison, but because of being a Senator, and representing a constituency of Milwaukee German brewers, he was whitewashed Now he is at at it again, and ought to be squelched good and plenty. In a speech a few days ago he let loose a shaft aimed at the very heart of the American form of representative government. He advocates the overturning of the work of the Fathers who wrote that greatest of all instruments, the Federal Constitution, which has stood Gibralta-like against insidious nulification, armed treason and demogogic attack for a century and a half and today serves as a model for the brood of young republics recently born of travail and war against kings.

Those inspired men divided the government into three separate and co-ordinate branches, each independent of the other, yet forming a trinity of purpose and of action. Today there is rising a protest against the merging of the legislative and executive departments, and that is one of the reasons why President Harding is in the White House today. The Wisconsin senator now proposes that all three departments shall be forcibly united and power given to Congress to hold sway over life and property; that the judges shall sit below at the feet of the majority in the legislative halls and that the congressional rollcall shall take the place of substantive justice, while the chained executive enforces its decrees

No, the proposal is not from Lenine of Russia but of Bob LaFollette. Were it not from him it might be set down as refined folly, and were it not rebellious it would be regarded as ridiculous. As for him who advocates this anarchy, and for those who applaud his detestable act, we here quote what well fits the situation, a situation, it may be said well calculated to horrify any true lover of true government. It is this:

"No rogue e'er felt the halter draw
With good opinion of the law."

One philosopher says nations are but individual human beings. That is what makes them so hard to get along with.

Uncle John Rockefeller is a man of good sense. Simply because he made a fortune he seems never to have thrilled with the idea that he could run the government or write a poem, or even edit a newspaper. With Henry Ford it is different He thinks he can do all that at one and the same time.

The Senate has not time to pass a bonus bill or fix up the tariff, because it has to spend hours discussing Ambassador Harvey's knee pants.

According to the workings of the official mind it is a crime to take a drink on land but all right if you go out three miles from shore on the water, by which you can see that there is really a difference between tweedle-dee and tweedle-dum.

Director Will Hays may be all right in his new job, as evidenced by his squashing of Fatty Arbunkle, but he is still letting an awful lot of mellow drama loose upon a defenseless people.

A Cambridge scientist announces that he is able to brew perfect coffee. Not very exciting inasmuch as we can get all the coffee we want any old place. Now if he could brew a perfect Manhattan or Martini, er,—oh, well, what's the use talking about it?

Mr. Hearst is now traveling around Europe telling the people over there what the American people don't think.

There may be something in that Darwinian theory after all. Give a monkey a looking glass and he acks with it just like a flapper does.

MULTUM IN PARVO.

Those who chase rainbows usually get a run for their money.

Even if the dead do speak, nobody pays any attention to what they say.

It is wise to keep a secret and still wiser to have none to keep.

A sanitary couch is so-called because the bugs have no place to hide.

Having a pleasant, courteous disposition is just like putting money out at interest.

Why don't the flappers wear a sign on their faces, "Fresh Paint?"

One of the shortest journeys we know of is going from bad to worse. Well enough gets worse if let alone too long.

Why talk of the end of civilization? We haven't reached the middle yet.

The bonus bill is running into a lot of detour signs.

Better have no dreams come true than all of them.

A hog is a hog, whether he hogs food, the road or money.

Inside of the civilized man still stalks the savage.

Congressmen say they are underpaid. Let us hope they go on strike.

Suit Brought For Goods Bought At Old Hoss Sale

MARTINEZ, June 21.—Whether the owner of property sold at an "old hoss sale," for railroad freight charges when he failed to call for it can recover from the purchaser is to be decided in a suit now on trial before Superior Judge R. H. Latimer.

Frank J. Golden of San Francisco, is suing Henry McCoy, of Knightsen, for $4500, the value of a tractor which McCoy purchased from the Santa Fe railroad. The tractor, it is claimed, was shipped from Gilroy in 1920 to Golden at San Francisco The machine was held for months, it is claimed, but Golden did not claim his property. It was sold for $750 by the railroad company. McCoy was the purchaser. Golden is now seeking the value of the tractor.

HOME FROM MICHIGAN

Mrs. W. M. McCormick, 1024 Bissell avenue, has returned home from a several months' trip to Gregory, Michigan, where she visited relatives.

"GOOD INDIANS" OPEN CARNIVAL

The big indoor carnival given by the Degree of Pocahontas, assisted by Onetah Tribe of Red Men, opened Tuesday nght n Pythian Castle with a crowd of approximately 500 in attendance. It was at first hoped to raise $500 for the benefit of the Red Men's Hall Association, but with over half of that amount raised last evening a much larger sum is expected to be netted.

A chicken dinner was served early in the evening and it is estimated that approximately 400 plates were served. Mrs. Julia Maskel was in charge of the dining room while Chief Wimblery and his staff of assistants worked heroically in the kitchen to supply the large demand Another chicken dinner will be served this evening starting at five o'clock and preparations are being made to handle an even larger crowd.

A free dance was held all evening in the large hall and drew a continual stream of dancers. The music was capably furnished by Shaw's orchestra. The hall was prettily decorated with ferns and alder branches and was lined with booths of various kinds. A rushing business was reported done by the candy and ice cream booths while a large number of home made cakes were raffled off by Miss Ann Sullivan.

Kangaroo Court Feature.

The feature of the evening was the kangaroo court presided over by Judge C. S. Hannum. Alleged violaters of the rules of the carnival would be rounded up by Art Alstrom, Chas. Mahnke, Mrs. A. H. Cottingham and a bevy of girls and brought before the judge, who would plaster fines on them for the benefit of the Red Men's Hall Asociation.

Some Play Whist.

Those that did not care to dance spent an enjoyable evening in playing whist. Prizes were won as follows: First, W. F. Patterson; second, Mrs. N. L. Shealor; third, Mrs. Kelley; fourth, Mrs. H. C. McDonough; fifth, Mrs. H. W. Beale; sixth Irene Powers; seventh, A. Vance; eighth, E. W. Pearson; ninth, Mrs. E. Jennings; tenth, Duke Noel. The door prize was won by Mrs. E. Noel

The same program as last night will be given at the carnival tonight

News items always welcomed by the Record-Herald. Call Richmond 70 any time, day or night.

Run Over By Auto Doesn't Hurt Tho, Says Martinez Kid

MARTINEZ, June 21. — "It isn't much to have an automobile run over you—doesn't hurt a bit," is the statement of master James Higuera, young son of Mr. and Mrs. James Higuera of this city who encountered such an experience on Tuesday evening in front of the Higuera home at the corner of Mellus and Smith streets.

The lad was playing in front of his home early in the evening and ran into the street. Just then a Chevrolet automobile appeared. The youngster did not have time to get out of the way of the car, so he laid flat down on the pavement and the automobile passed over him.

"It didn't hurt a bit," he said afterwards when the car stopped. Jimmie only recently recovered from a severe attack of influenza but he is none the worse for his experience on Tuesday evening.

If you want the news while it is fresh, take a live newspaper.

Amusements

T. & D. THEATRE RICHMOND

TODAY
GLORIA SWANSON
IN
HER HUSBAND'S TRADEMARK
T. & D. NEWS
"THE RAIN MAKER"
TOMORROW
NORMA TALMAGE IN
"SMILIN' THROUGH"

Macdonald Theater

TODAY:
HOOT GIBSON
"THE FIRE EATER"
HARRY SWEET
—IN—
"A ONE HORSE TOWN,"
COMEDY
and a
REVIEW
TOMORROW,
HARRY CAREY

Ford
THE UNIVERSAL CAR
Our reconditioned used cars are safe economical buys.
R. H. COZZENS
AUTHORIZED FORD DEALER
1800 San Pablo Ave. Pied. 410

P. F. FLOOD
Painting Paperhanging
Tinting Decorating
Paints, Oils and Wall Paper
Estimates Furnished
240 Seventh St. Richmond, Cal.
Telephone Richmond 654

TO SACRAMENTO
Announcing a through
Dining Car Service
TO SACRAMENTO
"The Meteor"
leaves at 4:40 p. m. daily
Key Route Ferry
SACRAMENTO SHORT LINE

News items always welcomed by the Record-Herald. Call Richmond 70 any time, day or night.

How's Your Battery?

Maybe you've noticed that it isn't turning the motor over as strong as it might, that it hasn't quite the pep it used to have, that it seems to be just a little "off its feed".

That's a signal that your battery needs the kind of attention we [illegible] probably needs it right away.

Never mind if it isn't a Willard. Bring it in *anyway*. Here at Battery Headquarters we've had experience in fixing all makes of batteries—and we give them all *exactly* the same attention.

PIONEER BATTERY COMPANY
C. R. ALEXANDER, Prop.
1117 MACDONALD AVENUE
Representing Willard Storage Batteries

Don't Advertise *Unless—*

you are absolutely on the level with your customers—

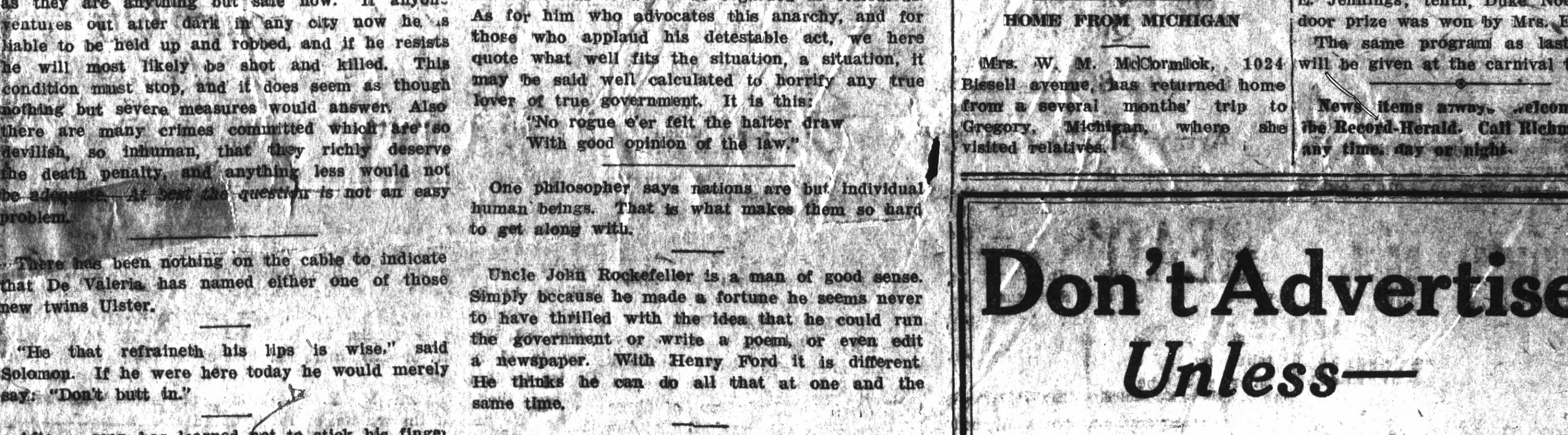
Unless your goods are so excellent that everyone who buys them once will want them again—

Unless there is real need for what you make—

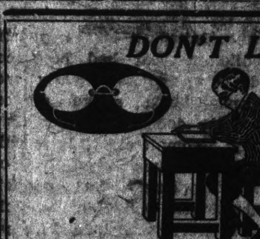
Unless you appreciate that it takes a long time and costs a lot of money to educate one hundred million people to associate your trade mark with a definite standard of quality—

Unless your business is built on the firm foundation of economical production and sound finance.

(Published by the Record-Herald in co-operation with The American Association of Advertising Agencies)



DON'T LET YOUR CHILD



study without Glasses if they are necesary. Spectacles I supply will overcome poor sight, headache and nervousness. See

DR. C. R. BLAKE
SPECIALIST EYE, EAR, NOSE AND THROAT
704 Macdonald Avenue, Upstairs—Rooms 1, 2, 3, 4
DROPS NOT USED UNLESS DESIRED

Tilden Lumber Co.
Price—Quality—Service
E. M. TILDEN, President
Office and Mill—16th St., and Nevin Ave. Phone Richmond 81.
YARDS—Oakland, Berkeley, Richmond and Crockett.

High Grade, Clean, Fresh Meat
Telephone your order for any kind of meat, and we will give your order special care. Chickens a Specialty.
UNION MARKET
2114 Macdonald Avenue. Phone Richmond 88

Dignity's Place Is Morgue, Says Lt.-Col. Davis

A large crowd listened to Lieut. Colonel George H. Davis, Salvation Army "crusader," speak on the subject of "Spiritual Blindness" at the Salvation Army revival last night. The colonel stated that for every physical illness there was a spiritual counterpart.

Colonel Davis said that amongst the crowd of people who were following Jesus on his memorable trip through Jerico when blind Bartimeus, the son of Timeus was given his sight, were the "wet blanket group."

"These were the dignified bunch that didn't believe that this blind beggar was right in making so much noise about his condition," he said. "The churches today, I am told, are troubled wth the same pessimistic crowd. Dignity is allright in its place but its place is in the morgue."

Colonel Davis said that epidemic encephilitis was having a swing at the Christian church along with its many other victims. He said that somnolent Christians were "in the way" and the sooner they got "out of the way" the better things would be for the church.

"Jesus Christ came to bring life, not dignity," he said. The colonel apparently believes in a religion of the 1922 stamp, for he decared himself as being opposed to the church using 1847 tactics on 1922 young people.

Tonight's service starts at 8 o'clock.

Court Progress Hold Meeting

A large number of applications were received by Court Progress, Foresters of America, at its meeting last evening in W. O. W. hall. Arrangements were made to visit Court Shellmound of Berkeley on Thursday evening, June 29. At that time the initiary degree will be conferred on a class of fifty candidates, the work to be put on by the degree team of Court of the United States of America, Oakland. The initiation will be followed by a program and a banquet.

Sons of St. George Initiate Three.

Three candidates were initiated by Gladstone Lodge, Sons of St. George, Tuesday evening in Moose hall. President E. Thompson presided. The meeting was followed by a social hour and a banquet arranged by a committee headed by H. Caswell.

OPIE READ ON FRIDAY NIGHT

When Opie Read, former newspaper man, author and lecturer, comes to the Chautauqua tent here tomorrow evening there will not be a vacant seat if the good people of Richmond are interested in home-grown philosophy gathered in forty years spent in the Cumberland foothills and along newspaper row in Chicago.

Opie Read is a quaint and distinctive character in American letters.

Some of his best known books are "The Jucklins," "A Kentucky Colonel," and "A Tennesse Judge."

He has a rich store of information, and will tell his hearers some of his impressions of "Marse Henry" Watterson, Woodrow Wilson and President Harding.

Read's subject tomorrow night will be "Human Nature and Politics."

Richmond Lad May Lose Eye From Accident

Frank Vargas a Richmond youth, will probably lose the sight of one eye as the result of an accident on the highway near Pinole when he was riding to Martinez on a large motor truck driven by Frank Curry, manager of a Richmond bottling works.

Curry was driving to Martinez at the time of the accident. Young Vargas and another lad were riding with Curry. As the machine started down a hill into Pinole, the driving shaft broke and the big car started on a wild dash down the hill, leaving the road and crashing through a fence at the side.

The two boys were thrown headlong from the machine and Vargas suffered a severe blow in the face which may result in his losing the sight of one eye. Curry and the other boy were unhurt. The machine was badly damaged.

ALPHA LODGE CONFERS THE THIRD DEGREE

Alpha Lodge of Masons met in Masonic hall and conferred the third degree. The ceremonies were presided over by Worshipful Master J. M. Brothers. Three degrees will be conferred at the meeting on next Tuesday evening. Arrangements are being made to have something special after the degree work.

N. G. WELBURN IS SUGGESTED FOR RECORDER

VALLEJO, June 21.—The latest political rumor to top the day is to the effect that Nelson G. Welburn, commander of Vallejo Post of the American Legion and national legion speaker, is being urged to throw his hat into the ring for the office of County Recorder.

From authentic circles it is learned that considerable pressure is being brought to bear to bring this about. Welburn when interviewed over the telephone at the Paul Ray Apartments as to the authenticity of this report, laughed and stated, "I have no statement of a definite character to make at this time except to say that I have given ear to such a proposition."

Welburn announced his candidacy for the Assembly recently but owing to the fact that he had not been a resident of Vallejo the required length of time was forced to withdraw from the race. The clause which barred him in the race for the Assembly does not apply for the local election, however, it is understood.

Garvin's Team Crimps Seals For Third Time

The Richmond team made it three in a row from Keneally Seals Sunday afternoon when it defeated the fast transbay outfit, 11 to 9, in a free hitting contest at the First street ball park. The locals started after Charlie Friene in the opening round and kept pasting his offerings until the seventh, when he was relieved by Burns, who got by without being scored on.

Mike Morrow started in the box for the Richmond team but was off form and gave way ot Gene Kersten in the eighth. Zimmerman had his batting togs on, connecting for four singles out of five trips to the plate

Around Our Town

Geraldine Youd, Chiropractor, 606 Macdonald. Phone Rich 549

GOOD BUILDING —Contract job or day work; W. G. Holmes, 652 Eighteenth st. 3-22-1mo.

Phone 982—Poultry supplies and remedies. Agents Coulson Petaluma Poultry Foods—Hay, Grain, Wood and Coal. Sunset Feed Co., 1316 Macdonald Ave.

After the show drop in at the De Luxe, 1100 Macdonald avenue for a delicious milk shake, dish of National ice cream or high grade candies.

If any resident of Richmond knows of families in distress or need kindly report same to the Societies handling relief. Phone Richmond 1430 or Richmond 335. 3-25-tf

A. C. Schweitzer, Chiropractor, painless adjustments. 715 Macdonald avenue. 11-14-tf

Photo Studio, 332 6th St. Kodak finishing, quality work. 4-15-1mo

COURSING PARK CLUB HOUSE
UNDER NEW MANAGEMENT
Hawaiicn Orchestra
AT ALL HOURS—DANCING
Chicken Dinners a Specialty
PHONE RICH. 1105
ROCKWELL & BUSCH, Mgrs.

Fourth St. Garage
331 Fourth Street
Storage by day, night, week or month. General auto repairing, reboring and general machine work—Oxy-acetylene welding.
Generators overhauled and repaired, ignition and general electrical work. Special prices on Ford work—Towing service—All work guaranteed—tires, tubes and accessories.
Mr. Auto Owner see us for prices
A. L. PEARSON, Prop.
PHONE RICH. 906.

A Store-Wide Merchandise Clearway

Read's
RIGHT PRICES
730 Macdonald Avenue—Richmond, Calif.

Entire Stock At Deep Price-Cuts

Anniversary Expansion Sale
Shopping Guide
Every Item in the Store Is Specially Sale-Priced

Regular Prices	Sale Price
5c and to 6½c	4c
7c and to 9c	6c
10c and to 14c	9c
15c and to 19c	13c
20c and to 29c	19c
30c and to 39c	28c
40c and to 50c	39c
51c and to 70c	49c
71c and to 85c	68c
86c and to $1.00	79c

Extra Special Values
These Prices Are Net —No Discount—
Bed Sheets marked $1.57, net price
All Towels marked 25c, net price
Coats' Spool Cotton, 6 for 25c, net price—Quantity limit, 6 spools.
Hope Muslin at 12½c a yard, net price—Quantity limit of 10 yards.
Ginghams and Percales at 12½c net price—Quantity limit of 10 yards.
Corsets, 89c and $1.00—net prices
Army Blankets at $2.74—marked $3.85 in regular stock.

Shopping Guide
Unprecedented Values
In All Departments
June 20 to July 3 Inclusive

Regular Prices	Sale Price
$ 1.05 and to $1.25	98c
$1.30 and to $1.50	$1 19
$1.55 and to $1.75	$1.38
$1.80 and to $2.00	$1.57
$2.05 and to $2.50	$1.95
$2.55 and to $3.00	$2.39
$3.05 and to $3.50	$2.95
$3.55 and to $4.00	$3.26
$4.05 and to $4.50	$3.49
$4.55 and to $5.00	$3.98
$5.05 and to $6.00	$4.89
$6.05 and to $7.00	$5.25
$7.05 and to $8.75	$6.50
$8.80 and to $10.00	$7.85
$10.25 and to $13.75	$9.75

Coats and Dresses above $13.75 One-Fourth Off Regular Prices during this Sale.

READ'S DRY GOODS STORE
730 Macdonald Avenue
Richmond, Calif.
In Connection with the New
Golden Rule Store
130 Washington Avenue
Point Richmond, Calif.

M. M. DEGREE WAS CONFERRED LAST NIGHT

The mark master's degree was conferred on a class of candidates by Richmond Chapter No. 113, R. A. M., at its meeting last evening in Masonic hall. The ceremonies were presided over by A. L. Hall, acting as high priest. The meeting was followed by a banquet.

Healing Cream Stops Catarrh
Clogged Air Passages Open at Once—Nose and Throat Clear.
If your nostrils are clogged and your head stuffed because of catarrh or a cold, get Ely's Cream Balm at any drug store. Apply a little of this pure, antiseptic, germ destroying cream into your nostrils and let it penetrate through every air passage of your head and membranes. Instant relief.
How good it feels. Your head is clear. Your nostrils are open. You breathe freley. No more hawking or snuffling. Head colds and catarrh yield like magic. Don't stay stuffed up, choked up and miserable. Relief is sure.—Adv.

Feel Old?
Overwork, worry, anxiety or sorrow undermines strength and health. These causes contribute to kidney trouble, and weak or diseased kidneys make one feel old in middle age.
Foley Kidney Pills
help weak, overworked or diseased kidneys and bladder so that the system is free from waste and poisonous matter that causes one to feel old, tired, languid. They banish backache, rheumatic pains, sore muscles, stiff joints.
Mrs. J. D. Miller, Syracuse, N. Y., writes: "For many years I suffered with kidney trouble and rheumatism. I had a severe backache and felt miserable and all played out. I got to a place where I had to do something. After taking two bottles of Foley Kidney Pills I can say my backache is gone, and where I used to lay awake at night with rheumatic pains I can now sleep in comfort and enjoy a good night's rest."

MRS. HARLOW AND FAMILY AT ROSS

Mrs. E. H. Harlow and family, 509 Florida avenue, are now spending a several months' vacation at Ross.

GOLDEN GATE COUNCIL INITIATED LARGE CLASS

A large class of candidates were initiated by Golden Gate Council No. 3, Junior O. U. A. M., last evening in Pythian Castle. The meeting was marked by a good attendance.

GIRLS! LEMONS BLEACH FRECKLES AND WHITEN SKIN
Squeeze the juice of two lemons into a bottle containing three ounces of Orchard White, which any drug store will supply for a few cents, shake well, and you have a quarter pint of the best freckle and tan bleach, and complexion whitener.
Massage this sweetly fragrant lemon lotion into the face, neck, arms and hands each day and see how freckles and blemishes bleach out and how clear, soft and rosy-white the skin becomes.

GOOD NEWS
Many Richmond Readers Have Heard It and Profited Thereby
"Good news travels fast," and the many bad back sufferers in Richmond are glad to learn where relief may be found. Many a lame, weak and aching back is bad no more, thanks to Doan's Kidney Pills. Our citizens are telling the good news of their experience with this tested remedy. Here is an example worth reading:
Mrs. E. Klein, 1812 Nevin ave., Richmond, says: "Doan's Kidney Pills are a good remedy. I do not hesitate to publicly recommend it. Some time ago I felt that my kidneys needed attention and another member of my family recommended that I use Doan's Kidney Pills. I felt weak and anaemic and the least work completely wore me out. The action of my kidneys wasn't normal and I had frequent attacks of backache. I took several boxes of Doan's Kidney Pills and a complete cure followed. I regained strength." (Statement given April 28, 1913.)
On January 24, 1920, Mrs. Klein added: "Doan's Kidney Pills have always helped me whenever my kidneys have troubled me and I gladly confirm all I have said in favor of them."
60c, at all dealers. Foster-Milburn Co., Mfrs., Buffalo, N. Y.

Big Price Reductions During Fair Week and Expansion Sale Now In Progress
The Fair
G. C. OLNEY
721 Macdonald Avenue. Phone Richmond 811

BIG POWER for SMALL CARS
"Red Crown" enables your car to develop the maximum of power and per-gallon mileage that its makers designed it to give.
It vaporizes *rapidly* and *uniformly* in the carburetor—that means quick starting. It is consumed *completely* in the cylinders—that means a steady stream of power and more mileage at less cost.
Run your car with "Red Crown" and *nothing else*, and you won't have to bother with carburetor adjustments.
Fill at the Red Crown sign—at Service Stations, at garages, and at other dealers.
STANDARD OIL COMPANY (California)
The Gasoline of Quality
100% power
RED CROWN GASOLINE

The MARDI GRAS MYSTERY

by H. Bedford-Jones

Illustrations by Irwin Myers

Copyright by Doubleday, Page and Company

SYNOPSIS

CHAPTER I.—During the height of the New Orleans carnival season Jachin Fell, wealthy though somewhat mysterious citizen, and Dr. Ansley, are discussing a series of robberies by an individual known as the Midnight Masquer, who, invariably attired as an aviator, has long defied the police. Joseph Maillard, wealthy banker, is giving a ball that night at which the Masquer has threatened to appear and rob the guests. Fell and Ansley, on their way to the affair, meet a girl dressed as Columbine, seemingly known to Fell, but masked, who accompanies them to the ball.

touched the arm of Ansley and indicated an inconspicuous figure to one side of the entrance steps.

"An outer guardian," he murmured. "Our host, it seems, is neglecting no precaution! I feel sorry for the Masquer, if he appears here."

They came to the doorway. Columbine produced an invitation, duly numbered, and the three entered the house together.

CHAPTER II

Masquers.

Joseph Maillard might have hopefully considered the note from the Midnight Masquer to be a hoax perpetrated by some of his friends, but he took no chances. Two detectives were posted in the grounds outside the house; inside, two others, masked and costumed, were keeping a quietly efficient eye on all that transpired.

Each guest upon entering was conducted directly to the presence of Joseph Maillard himself, or of his wife; was bidden to unmask in this private audience, and was then presented with a favor and sent forth masked anew to the festivities. These favors were concealed, in the case of the ladies, in corsage bouquets; in that of the men, inside false cigars. There was to be a general opening of the favors at midnight, the time set for unmasking. All this ceremony was regarded by the guests as a delightful innovation, and by Joseph Maillard as a delightful way of assuring himself that only invited guests entered his house. Invitations might be forged—faces, never!

Lucie Ledanois entered the presence of her stately relative, and after unmasking, dutifully exchanged kisses with Mrs. Maillard. Until some months previously, until she had come into the management of her own property—or what was left of it—Lucie had been the ward of the Maillards.

"Mercy, child, how marvelous you look tonight!" exclaimed Mrs. Maillard, holding her off and examining her high color with obvious suspicion.

"Thank you, ma'am," and Lucie made a mock courtesy. "Do you like little Columbine?"

"Very much. Here's ... Sally; take Miss Lucie's cloak, Sally."

An old colored servant bobbed her head in greeting to Lucie, who removed her cloak. As she did so, she saw that Mrs. Maillard's eyes were fastened in utter amazement upon her throat.

"Isn't it pretty, auntie?" she asked, smiling.

"My ... gracious!" The stern eyes hardened. "Where—where on earth did you obtain such a thing? Why—why—"

Columbine's features flinched. She was a poor relation, of course, so the look in the older woman's eyes and the implication of the words formed little less than an insult.

Quietly she put one hand to her throat and removed the collar, dropping it into the hand of Mrs. Maillard. It was a thing to make any woman's eyes widen—a collar of exquisitely wrought gold studded with ten great blazing star sapphires. Beside it the diamonds that bejeweled Mrs. Maillard's ample front looked cold and lifeless.

"That?" queried Lucie, innocently, producing a scrap of chamois and dabbing at her nose. "Oh, that's very interesting! It was made for Queen Hortense—so was this scarf that keeps my ragged hair from lopping out! They were a present—only this morning."

"Girl!" The lady's voice was harsh. "A present? From whom, if you please?"

"Oh, I promised not to tell; he ... a particular friend of ... the stones pretty?"

Mrs. Maillard was s... compressed her firm lips an... Lucie replaced the ... with-

flected, su...ng to herself. "...ither have I! ... we're all a... except Bob."

"Columbine!" A han... upon her wrist. "Columbine! Turn and confess thy sins!"

She had come to the foot of the wide, old-fashioned stairway that led to the floors above, and beside her had suddenly appeared a Franciscan monk, cowled and gowned in sober brown from head to foot.

"You frightened me, holy man!" she cried, gaily. "Confess to you, indeed! Not—I."

"Never a better chance, butterfly of the world. Haste not to the dance, fair sister—tarry a while and invite the soul in speech of ...! Having passed the dragon at ...ate, tarry a moment with this m...ws—"

"Shrive me quickly, ..." she said, laughing.

"Now, without confess...? Would you have me read your thoughts and give penance?"

"If you can do that, holy man, I may confess; so prove it quickly!"

The Franciscan leaned forward. His voice came low, distinct, clear-cut, and he spoke in the French which Lucie understood as another mother tongue, as do most of the older families of New Orleans.

"See how I read them, mademoiselle! One thought is of uneasy suspicion; it is typified by a hard-lipped, grasping man. One thought is of profound regret; it is typified by a darkly welling stream of oil. One thought—"

Suddenly Lucie had shrunk away from him. "Who—who are you?" she breathed, with a gasp that was almost of fear. "Who are you, monsieur?"

"A humble brother of minor orders," and he bowed. "Shall I not continue with my reading? The third, mademoiselle, is one of hope; it is typified by a small man who is dressed all in gray—"

Lucie turned away from him quickly.

"I think that you have made some grave error, monsieur," she said. Her voice was cold, charged with dismissal and offended dignity. "I pray you, excuse me."

Not waiting any response, she hastily ran up the ...rs. After her, for a moment, gazed the Franciscan, then shrugged his wide shoulders and plunged into the crowd.

While she danced, wh... chattered and laughed and ent... into the mad gaiety of the evenin... Lucie Ledanois could not banish fr... mind that ominous Franciscan. How could he have known? How could he have guessed what only she and one other barely suspected? There was no proof, of course; the very breath of suspicion seemed a calumny against an upright man!

Joseph Maillard had sold that Terrebonne land six months before any gas or oil had been discovered ... and eight months before Luci... came into the management of ... affairs. He had not knowi... the minerals, of course; it was ...ely of bad judgment. Yet, indu... he was now a shareholder and ...cer in the Bayou Oil company, the concern which had bought that strip of land.

Lucie strove angrily to banish the dark thoughts from her mind. Why, Maillard was a rich man, a banker, an honorable gentleman! To doubt his honor, although he was a harsh and a stern man, was impossible. Lucie knew him better than most, and could not believe—

"May I crave pardon for my error?" came a voice at her elbow. She turned, to see the Franciscan again beside her. "With a thousand apologies for ...nence, mademoiselle; I am very sorry for my faults. Will not that admission obtain for me one little dance, one hint of forgiveness from fair Columbine?"

Something ... his voice spelt sincerity. Lu...ling, held out her hand.

"You are pardoned, holy man. If you can dance in that friar's robe, then try it!"

Could he dance, indeed! Who could not dance with Columbine for partner? So saying, the monk proved his word by the deed and proved it well. Nor did he again hint that he had recognized her; until, as they parted, he once more left her astonished and perturbed. As he bowed he murmured:

"Beware, sweet Columbine! Beware of the gay Aramis! Beware of his proposals!"

He was gone upon the word.

Aramis? Why, that must be the Musketeer, of course—Bob Maillard! The name, with its implications, was a clever hit. But who was this brown monk, who seemed to know so much, who danced so divinely, whose French was like music? A vague suspicion was in the girl's mind, but she had no proof.

Half an hour after this Bob Maillard came to her, and with impatient words

(TO BE CONTINUED)

Hoot Gibson Is Star Today At The Macdonald

When Tom Lingham, Fred Lancaster and Bradley Ward get together you can be sure there's villainy afoot. These three players have been known to commit many crimes — on the screen, of course—and they're up to their worst in "The Fire Eater" at the Macdonald Theater tonight which is a thrilling Universal special attraction directed by Reaves Eason with Hoot Gibson in the stellar role.

Remember "Patches?" They, you know Reaves Eason. He directed it and played the heavy role. In the "kid's" stellar part was his son "Breezy" Eason, whose promising career in the juvenile ranks was brought to a tragic end recently when he was killed by a motor truck in front of his home in Hollywood.

Tom Lingham is an old-timer of the screen. He is a real old tr... of stage and screen. In "The Fire Eater," he is king of a valley in California, where the few remaining stands of California redwood are being cut lawlessly and without thought for the future.

Fred Lancaster appears as a Gypsy with crooked instincts and occasional homicidal impulses. Bradley Ward enacts the part of a young lover of the Gypsy girl of the story — Carmen Phillips—with a mania for hatred of men who look twice at her.

Hoot Gibson will be seen in this as a member of the forest ranger service—an army of men for whose work there is little praise spoken but for whose deeds posterity will be immeasurably grateful.

A clever comedy called "A One Horse Town," featuring Harry Sweet and a Review round out the bill.

Harry Carey will be the feature attraction tomorrow, starring in "Man to Man," a Universal-Jewel production.

Bright Lights At Postoffice

The four new electroliers at the Richmond post office have been put in use and are of sufficient power to brightly illuminate the area thereabouts. Two of them are on Nevin and two on Sixth. Four will burn till midnight, and thereafter two will burn.

Subscribe for the Record-Herald.
Subscribe for the Record-Herald.

Sage Tea Darkens Hair to Any Shade

Don't stay gray! Here's a simple recipe that anybody can apply with a hair brush

The use of Sage and Sulphur for restoring faded, gray hair to its natural color dates back to grandmother's time. She used it to keep her hair beautifully dark, glossy and attractive. Whenever her hair took on that dull, faded or streaked appearance, this simple mixture was applied with wonderful effect.

But brewing at home is mussy and out of date. Nowadays, by asking at any drug store for a bottle of "Wyeth's Sage and Sulphur Compound," you will get this famous old preparation, improved by the addition of other ingredients, which can be depended upon to restore natural color and beauty to the hair.

A well-known downtown druggist says it darkens the hair so naturally and evenly that nobody can tell it has been applied. You simply dampen a sponge or soft brush with it and draw this through your hair, taking one strand at a time. By morning the gray hair disappears, and after another application or two it becomes beautifully dark and glosy.

SPECIAL

3-Burner gas ranges, enamel door panels ideal for small apartments.

$19.75

E. Bercovich & Son
531-538 8th Street,
Bet. Wash. and Clay, Oakland

Also a complete line of cabinet gas and combination ranges and water heaters.

Political Announcements

Thomas M. Carlson

CANDIDATE FOR
ASSEMBLYMAN
18th District—Comprising Contra Costa County

E. H. KUEFFER

CANDIDATE FOR
Public Administrator
Primary Election, August 29th

FRANK H. NIXON

Candidate for
SHERIFF
Primary Election
Aug. 29, 1922

NOTICE TO VOTERS

Every person entitled thereto must register during the year 1922, thirty (30) days before election, at which he or she may desire to vote.

Registration for Municipal elections for towns of sixth class closes March 10, 1922.

Registration for August primary election closes July 29, 1922.

Registration for general election closes October 7, 1922.

Make application for registration to the County Clerk or any of his deputies.

J. H. WELLS,
County Clerk, Contra Costa County, California.

Dated, January 1, 1922.

The following are registration deputies:

W. J. Hearne, Rodeo.
John Hewitt, Giant.
George Valencia, San Pablo.
F. M. Silva, San Pablo.
Grace L. Kendall, San Pablo.
Alice M. Morris, El Cerrito.
John Sandvick, El Cerrito.
Mrs. Frances L. Nantz, El Cerrito.
A. C. Faris, City Hall, Richmond.
L. W. Brougham, City Hall, Richmond.
H. G. Stidham, 163 Washington avenue, Richmond.
Georgie Johnson, 208 Richmond avenue, Richmond.
M. J. Gordon, 331 Macdonald avenue, Richmond.
Virginia Griffins, 420 Macdonald avenue, Richmond.
E. P. Vaughan, 610 Macdonald avenue, Richmond.
Marie L. Ogborn, 735 Bissell avenue, Richmond.
Pearl Anglum, 2301 Macdonald avenue, Richmond.
Minnie S. Dohrmann, 1028 Forty-fifth street, Richmond (Stege).
John A. Miller, 610 Thirty-third street, Richmond.
Nannie L. Nesbit, 631 Bissell avenue, Richmond.
Hugh J. Donnelly, 326 First street, Richmond.
W. E. Falconer, 2928 Barrett avenue, Richmond.

GRASS FIRE LOOKS LIKE REAL THING

A grass fire on the lot to the rear of the residence of Richard Spiersch, at 215 Alvarado avenue, Monday night about 7 o'clock gave the appearance of being a real fire, but was quickly extinguished by the city fire department.

CITATION.

In the Superior Court of the State of California, in and for the County of Contra Costa, sitting in separate session as a Juvenile Court.

In the Matter of WILLIAM THOMAS ANDERSON, a Minor Child.

THE PEOPLE OF THE STATE OF CALIFORNIA to Burt Anderson and Delores Anderson, father and mother of William Thomas Anderson, a minor child—Greetings.

By order of the above entitled court you are hereby cited and required to appear before said Court, Department No. 2 at the courtroom of said court, in the County Court House, at the town of Martinez, County of Contra Costa, State of California, on Monday the 31st day of July, 1922, at the hour of 10 o'clock, A. M., of said day, then and there to show cause, if any you have, why the above named William Thomas Anderson, should not be declared to be an abandoned child and why he should not be declared to be free from the custody and control of you, his said parents.

WITNESSETH, the Hon. A. B. McKenzie, Judge of said Court, with the seal of said court affixed this 12th day of June, 1922.

(June 15, 22, 29; July 6, 13.)

(SEAL) J. H. WELLS, Clerk.
By A. M. DeSOITO, Deputy Clerk.

SUMMONS.

In the Superior Court of the County of Contra Costa, State of California.

Action brought in the Superior Court of the County of Contra Costa, State of California, and the Complaint filed in the office of the Clerk of said County of Contra Costa.

W. N. BOWYER, Plaintiff, vs. R. F. NEWMAN, JOHN DOE, RICHARD ROE and MARY GREEN, Defendants.

The People of the State of California send Greeting to

R. F. NEWMAN, JOHN DOE, RICHARD ROE and MARY GREEN, Defendants:

YOU ARE HEREBY DIRECTED TO APPEAR, and answer the Complaint in an action entitled as above brought against you in the Superior Court of the County of Contra Costa, State of California within ten days after the service on you of this Summons, if served within this county; or within thirty days if served elsewhere.

And you are hereby notified that unless you appear and answer as above required, the said Plaintiff will take judgment against you for any money or damages demanded in the Complaint, as arising upon contract or will apply to the Court for any other relief demanded in the Complaint.

Given under my hand and the seal of the Superior Court of the County of Contra Costa, State of California, this 12th day of June, A. D. 1922.

(SEAL) J. H. WELLS, Clerk.
By A. M. DeSOITO, Deputy Clerk.
(June 15, 22, 29; July 6, 13, 20, 27; August 3, 10, 17.)

NOTICE TO CREDITORS.

In the Superior Court of the State of California in and for the County of Contra Costa. No. 5288.

In the Matter of the Estate of Alice Westad also known as and called Mrs. Alice Mills and Alice Mills, deceased.

Notice is hereby given by the undersigned Administrator with the will annexed of the estate of Alice Westad also known as and called Mrs. Alice Mills and Alice Mills, deceased, to the creditors of, and to all persons having claims against said decedent to file them, with the necessary vouchers, in the office of the clerk of the Superior Court of Contra Costa County, State of California, or to exhibit them, with the necessary vouchers, to the said Administrator at the offices of J. E. Rodgers and A. F. Bray, attorneys at law, Byron Brown Building, Martinez, Calif., the same being designated as the place of business in all matters connected with said estate, within four months after the first publication of this notice.

Dated, June 14th, 1922.

AUGUST WESTAD,
Administrator with will annexed of the estate of Alice Westad also known as and called Mrs. Alice Mills and Alice Mills, Deceased.

J. E. RODGERS, A. F. BRAY,
Attorneys for Administrator,
Martinez, California.
(June 15-22-29; July 6-13.)

NOTICE TO CREDITORS.

In the Matter of the Estate of Joseph Schranz, Deceased, No. 1121.

Notice is hereby given by the undersigned Administrator of the estate of Joseph Schranz, deceased, to the creditors of, and to all persons having claims against said decedent to file them with the necessary vouchers, in the office of the clerk of the Superior Court of Contra Costa County, State of California, or to exhibit them, with the necessary vouchers, to the said Administrator at No. 818 Macdonald Avenue, Richmond, California, the same being designated as the place of business in all matters connected with said estate, within four months after the first publication of this notice.

Dated May 31st, 1922.

C. A. BECKER,
Administrator of the estate of Joseph Schranz, Deceased.

Pierce & Carlson, 818 Macdonald Ave., Richmond, Cal., Attorneys for Administrator.

Publish—June 1, 8, 15, 22, 29, 1922.

WILL SURELY HELP OTHERS

The condition of the human body is reflected by the condition of the kidneys and blood. If the kidneys are not functioning properly, waste products and poisons cannot be eliminated. Rheumatic pains, swollen, aching and stiff joints and muscles, dizziness and blurred vision are symptoms of kidney trouble. Mrs. A. Lechner, 1129 Main Ave., Clifton, N. J., writes: "Foley Kidney Pills have helped me and I gladly give you permission to use this testimonial, for they will surely help."

RESOLUTION OF INTENTION NUMBER 404.

A RESOLUTION OF THE COUNCIL OF THE CITY OF RICHMOND DECLARING ITS INTENTION TO IMPROVE PORTIONS OF MACDONALD AVENUE, SIXTEENTH STREET, PORTOLA AVENUE AND NINETEENTH STREET, AND TO CONSTRUCT A CULVERT ACROSS THE PROPERTY AND RIGHT-OF-WAY OF THE SOUTHERN PACIFIC COMPANY BETWEEN PORTOLA AVENUE AND SIXTEENTH STREET, CREATING AN ASSESSMENT DISTRICT TO PAY THE EXPENSES OF SUCH WORK OR IMPROVEMENT, AND DETERMINING THAT SERIAL BONDS SHALL BE ISSUED TO REPRESENT THE EXPENSES OF SUCH WORK OR IMPROVEMENT.

BE IT RESOLVED by the Council of the City of Richmond, County of Contra Costa, State of California, as follows:

That the public interest and convenience require, and that it is the intention of the Council of the City of Richmond, to order the following work to be done and improvement to be made in the City of Richmond, County of Contra Costa, State of California, to-wit:

That a cement concrete sidewalk, cement concrete curb, with curb-bars of galvanized steel and a culvert of standard, salt glazed vitrified sewer pipe be constructed in a portion of SIXTEENTH STREET, at the northeasterly corner of Macdonald Avenue.

That portions of MACDONALD AVENUE, between a line which is the direct extension northerly of the easterly line of that portion of Sixteenth Street lying south of Macdonald avenue, and a line drawn at right angles to the center line of said Macdonald Avenue through a point on the northerly line of Macdonald Avenue, which point is 87.5 feet westerly from the intersection of said northerly line of Macdonald Avenue and the westerly line of Twentieth Street, be graded, the roadway paved with a two-course asphalt concrete pavement six (6) inches in thickness, and that curbs of cement concrete with curb-bars of galvanized steel, sidewalks, gutters and retaining walls of cement concrete, catch basins of cement concrete with cast iron rims and grates, culverts of corrugated iron or steel pipe and of standard, salt glazed, vitrified sewer pipe, and hand-railing of galvanized iron pipe with fittings, be constructed thereon, and that portions of the existing curbs, gutters, sidewalks and pavement be removed, and that portions of existing retaining wall be cut down.

That portions of PORTOLA AVENUE, between the westerly line of Nineteenth Street and a line drawn at right angles to the northeasterly line of Portola Avenue through a point 40 feet northwesterly from the southwesterly corner of Block 100 of the City of Richmond Tract, be graded, and the roadway paved with a two-course asphalt concrete pavement six (6) inches in thickness, and that curbs of cement concrete with curb-bars of galvanized steel, sidewalks and gutters of cement concrete, a catch basin of cement concrete, with a cast iron rim and grate, a curb inlet of cement concrete with a cast iron opening, and culverts of corrugated iron or steel pipe and of standard, salt glazed vitrified sewer pipe, be constructed thereon.

That portions of the existing curbs, gutters, sidewalks and pavement, and a culvert in NINETEENTH STREET, between the northerly line of Macdonald Avenue and a line drawn at right angles to the westerly line of Nineteenth Street, through a point 118.21 feet northerly from the northerly line of Portola Avenue, be removed, and that Nineteenth Street between said lines be graded, the roadway paved with a two-course asphalt concrete pavement six (6) inches in thickness, and that curbs of cement concrete with curb-bars of galvanized steel, gutters and sidewalks of cement concrete, and catch basins of cement concrete with cast iron rims and grates, and culverts of corrugated iron or steel pipes be constructed thereon.

That a culvert of standard, salt glazed vitrified sewer pipe, with a manhole of brick and concrete with a cast iron rim and cover, be constructed in and across the property and right-of-way of the Southern Pacific Company, from Portola Avenue to Sixteenth Street.

That all of said work shall be done at the places and in the manner and of the materials as specified, set forth and shown on the plans and specifications for said work adopted by the Council of the City of Richmond, by its Resolution Adopting Plans and Specifications No. 404, passed and adopted by said Council at a regular meeting thereof held on the 19th day of June, 1922, and now on file in the office of the Clerk of the City of Richmond, reference to said plans and specifications being hereby especially made.

Excepting, however, from all the afore-described work such portion as is required by law to be kept in ... repair by any person or company having railroad tracks thereon; and also excepting from all the afore-described work any portion thereof already done to the official lines and grades and constructed in accordance with the plans and specifications herein mentioned.

The Council of the City of Richmond in conformity with the provisions of its Resolution Ordering that a Part of the Cost and Expense of the Work of Improving Portions of Macdonald Avenue, Sixteenth Street, Portola Avenue and Nineteenth Street and to construct a culvert across the property and right-of-way of the Southern Pacific Company between Portola Avenue and Sixteenth Street be paid out of the General Fund of the City of Richmond No. 404, passed and adopted on the 19th day of June, 1922, does hereby state, declare and order that a portion of the cost and expense of the said work and improvement to wit: The sum of Fifty-eight Hundred Dollars ($5800.00) be paid out of the Treasury of the said City of Richmond from the General Fund thereof.

That the said Council of the City of Richmond does hereby modify and change the grade at which said work is to be done at the points and in the manner shown on the said plans and specifications adopted for said work, and does hereby declare that said work is to be done at a grade other than the existing official grade, to-wit: The grade shown on the plans and specifications adopted for said work, to which said plans and specifications reference is hereby made for further particulars, as to such proposed grade.

And the said Council of the City of Richmond does hereby determine and declare that said proposed work and improvement is of more than local or ordinary public benefit, and will affect and benefit the lands and district hereinafter described, which said district is hereby declared to be the district benefited by said work and improvement; and that therefore the entire costs, charges and expenses of said work and improvement, except the said sum of Fifty-eight Hundred Dollars ($5800.00) shall be and is hereby made chargeable against and shall be assessed upon said lands and district, which district is within the City of Richmond, County of Contra Costa, State of California, and is bounded and particularly described as follows, to-wit:

Commencing at the intersection of the northerly line of Macdonald Avenue with the southeasterly line of Garrard Boulevard, as said streets are now laid out and existing in the said City of Richmond, and running thence in direct lines as follows: Northeasterly along the said south-easterly line of Garrard Boulevard a distance of 316.06 feet; thence to the northwesterly corner of Lot 5, Block H, as said lot is shown on map entitled "Richmond Tract" filed in the office of the Recorder of Contra Costa County, California, on the 20th day of November, 1901; thence to the northeasterly corner of Lot 10, Block E, said Richmond Tract; thence to the northwesterly corner of Lot 25, Block 14, as said lot is shown on map titled "Amended Map of the City of Richmond" filed in the office of the Recorder of Contra Costa County, California, on the 31st day of March, 1905; thence to the northeasterly corner of Lot 10, Block 12, said Amended Map of the City of Richmond; thence to the northwesterly corner of Lot 28, Block 54, said Amended Map of the City of Richmond; thence to the northeasterly corner of Lot 10, Block 69, said Amended Map of the City of Richmond; thence to the northwesterly corner of Lot 12, Block 100, Amended Map of the City of Richmond; thence to the northeasterly corner of Lot 15, Block 101, Amended Map of the City of Richmond; thence to the northwesterly corner of Lot 5, Block 1, as said lot is shown on map entitled "Nicholl Macdonald Avenue Civic Center" in the office of the Recorder of Contra Costa County, California, on the 29th day of October, 1912; thence to the northeasterly corner of Lot ..., said Block 1; thence to the northerly corner of Lot 16, Block 1; thence to the southwesterly corner of Lot 15, said Block 1; thence to the northwesterly corner of said Lot 15; thence to the northerly corner of Lot 23, Block 7, Nicholl-Macdonald Avenue Civic Center; thence to the northwesterly corner of Lot 5, Block D, as said lot is shown on map entitled "Map of Richmond Center Addition" filed in the office of the Recorder of Contra Costa County, California, on the ... day of August, 1911; thence to the northeasterly corner of Lot 14, Block 3, as said lot is shown on map titled "Map of the Spaulding Richmond-Pullman Townsite" filed in the office of the Recorder of Contra Costa County, California, on the 9th day of January, 1911; thence to the southeasterly corner of Lot 39, Block ..., as said lot is shown on map entitled "Map of Walls Addition to the City of Richmond" filed in the office of the Recorder of Contra Costa County, California, on the 22nd day of March, 1909; thence to the southwesterly corner of Lot 16, Block 143, said Walls Addition; thence to a point on the easterly line of Twenty-third Street as now existing in said City of Richmond, which point is 248.82 feet southerly, measured along the said easterly line of Twenty-third Street from its intersection with the southerly line of Macdonald Avenue; thence to the southeasterly corner of Lot ..., Block 99, of the aforesaid Amended Map of the City of Richmond; thence to the southwesterly corner of Lot 26, said Amended Map of the City of Richmond; thence to the southeasterly corner of Lot 2, Block ..., said Amended Map of the City of Richmond; thence southwesterly along the southeasterly and southerly lines of said Lot 2, to the southwesterly corner of said Lot ...; thence to the southwesterly corner of Lot 10, Block 1, said Amended Map of the City of Richmond; thence to a point on the southeasterly line of the aforesaid Garrard Boulevard, distant 355.47 feet southwesterly, measured along the said southeasterly line of Garrard Boulevard, from the southerly line of Macdonald Avenue; thence along the said southeasterly line of Garrard Boulevard to the aforesaid northerly line of Macdonald Avenue and the point of commencement.

Being all in the City of Richmond, County of Contra Costa, State of California. Saving, excepting and excluding from said district all streets, avenues, lanes, alleys, crossings and places therein included and contained.

That said Council under the authority conferred upon it by the provisions of that certain act of the Legislature of the State of California, approved April 7, 1911, and known as the "Improvement Act of 1911," determines and declares that serial bonds shall be issued to represent the expenses of said proposed improvement, which said bonds shall be serial, extending over a period of five (5) years from the second day of January next succeeding their date, and a bond shall be issued to represent each assessment of twenty-five (25) dollars or more remaining unpaid for thirty (30) days after the date of the warrant issued to the contractor, or five (5) days after the decision of said Council upon an appeal, and an even annual proportion of the principal sum of each bond shall be payable by coupon on the second day of January of each year after its date and until the whole is paid, and the interest shall be payable semi-annually by a coupon on the second days of January and July respectively of each year, at the rate of seven (7) per cent per annum on all sums unpaid, until the whole of said principal and interest is paid. Said bonds shall be issued in accordance with the provisions of said "Improvement Act of 1911."

Notice is hereby given that Monday, the 10th day of July, 1922, at the hour of 9:00 o'clock P. M., at the Council Chambers of the Council of the City of Richmond at No. 2555 Nevin Avenue, in the City of Richmond, County of Contra Costa, State of California, are hereby fixed as the day, hour and place when and where any and all persons having any objections to the proposed work or improvement or to the proposed change or modification of grade may appear before the said Council of the City of Richmond and show cause why said proposed improvement should not be carried out in accordance with this resolution.

The Richmond Record-Herald, a daily newspaper published and circulated in the said City of Richmond, is hereby designated as the newspaper in which this resolution of intention shall be published, and the Clerk of the City of Richmond is hereby directed to cause this resolution of intention to be published by two insertions in said newspaper, and the Superintendent of Streets is hereby directed to cause to be conspicuously posted notices of the passage of this resolution, in the manner and form required by law.

All of the herein proposed work shall be done in pursuance of an Act of the Legislature of the State of California, designated the "Improvement Act of 1911" approved April 7, 1911, and amendments thereto.

I hereby certify that the foregoing resolution of intention was duly passed and adopted by the Council of the City of Richmond at a regular meeting thereof, held on the 19th day of June, 1922, by the following vote:

Ayes: Councilmen Lane, Scott, Ogborn, Cole, Carey, Hartnett and Garrard.

Noes: None.

Absent: Councilmen Plate and Watson.

In Witness Whereof, I have hereunto set my hand and affixed the corporate seal of the City of Richmond, this 20th day of June, 1922.

(SEAL) A. C. FARIS,
Clerk of the City of Richmond.

Approved:
E. J. GARRARD, Mayor.
(June 21-22, 1922)

MAC-DRY
STORAGE BATTERY
NO ACID—NO WATER—NO ATTENTION
3 YEAR GUARANTEE
This means Three Years Service or a New Battery without cost.
COSTS 30 percent LESS
Than any other standard make of Battery
IDEAL FOR RADIOS
Can be used in the home without danger of ruining rugs or furniture.
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LOCAL DEALER
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Mail Orders Promptly Filled F. O. B. Richmond.
State Make and Model of Car.

DO YOU KNOW WHY --- Some Fellows Try To Grab Success In This Way?

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Political advertising per column-inch, $0 cents.

CLASSIFIED RATES
Minimum Charge, 25 cents

2 times	2 cents per word
3 times	3 cents per word
4 times	4 cents per word
5 times	5 cents per word
6 times	6 cents per word
10 times	9 cents per word

New Today

LOST ON CAR COMING FROM Oakland, a package of poker chips Return to Record-Herald and receive reward. 6-22-3t

NEW 6 ROOM modern cement bungalow, hardwood floors, marine view, easy terms. Will sacrifice. Apply Huntington Blvd., Richmond Annex. 6-20-6t

5-ROOM TOP SUNNY MODERN flat. Apply 612 Bissel Av 6-20 -52

WANTED BOYS—To pick cherries. Apply Coursing Park Clubhouse or phone Rich 1105. 3-20-3t

MEAT ROUTE FOR SALE—Experience unnecessary, must sacrifice. More profitable than any market in Richmond. Plenty of business always. Address Box C. J., care of Record-Herald. 6-20-2t

New five-room bungalow for sale at a bargain. Large lot planted in fruit trees. Garage and all modern conveniences. Situated in good locality in Tennent Avenue, Pinole. Rare Bargain. For particulars call or address M. Cruz, P. O. Box 65, Pinole, California. 6-18-12t

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JOHN E. SMALLEY
Maker of Fine Clothes
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BEST QUALITY
COAL
HAY—GRAIN—WOOD
C. J. LAMBRECHT
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CLEANERS AND DYERS
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Ladies' and Gents' Fine Garments
Hats Cleaned and Blocked a Specialty. There is nothing in our line impossible.
Try us for good work and quick Service
Main office, 11 Park Place. Phone Richmond 683. We call and Deliver.

Used Cars For Sale
1920-ONE TON TRUCK
$300.00 Down, $46.50 monthly.
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S. L. FELKEL
DaVis and Case Motor Cars
Phone Richmond 1071

Real Estate

FOR SALE
$4000—SOME TERMS
Two flat building, 3 and 4-room flats, garage under; 3-room modern house in rear, brings in $55.50 per month, shows big interest—first- class investment.
$1200—CASH, FULL PRICE
4-room modern cottage, partly furnished. This is a real bargain and priced to sell immediately.
$2650—HALF CASH
5- room modern bungalow, about 4 years old; beautiful high lot; must be seen to be appreciated.
$4950—TERMS
5-room strictly modern bungalow, with concrete basement, with 50-foot corner on Barrett, East of 23rd; an excellent location. Will consider taking light auto as part payment.
We have two fine building lots on 8th street, just off Barrett, as well as many other fine buys in vacant property.
CONN BROTHERS
253 Sixth St. Phone Rich 637

Talk To
LESTER and BROWN
The two homely Real Estate men
At 311—10th ST.
THEY sell all kinds of Real Estate and write all kinds of insurance, prepare all kinds of legal papers.
THEY will loan you money, and build you a home, rent you a house, collect your rent. It is their business to attend to your business.
IF YOU have any business to be done, call on LESTER & BROWN.

FOR SALE—Point Richmond Bungalow ,five rooms and bath, entirely modern, only one and a half blocks from postoffice on Tunnel Avenue; extra big lot; a snap. Address box "C.A.D.," care the Record-Herald. 6-17-tf

Oakland Motorcycle Supply Company
MOTORCYCLES BOUGHT, SOLD AND EXCHANGED
A complete stock of new and used parts for all makes of motorcycles.
Phone Oakland 255
270 TWELFTH ST. OAKLAND

MATTRESS
Renovating—Repairing
Save 25 per cent on new lines of Mattresses, Springs and Couches
RICHMOND MATTRESS CO.
184 10th St. Phone 1571.

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Anglo-Danish Baths
FOR RHEUMATISM
Electric, Tub and Cabinet Baths
MASSAGE AND ELECTRICAL TREATMENTS
Phone Kearney 4287—68 Post St
San Francisco

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10th and Ohio
WHERE GOOD WORKMANSHIP AND REASONABLE PRICES
Are At Your Service

SAN PABLO INN
Telephone Rich. 1410-W
A specialty of chicken, squab and rabbit dinners.
Meals at all hours.
Dancing and Jazz Music

Wanted

WANTED—Experienced car washer to help around shop. Apply at 332 Seventh street. 7-22-1t

J. H. GIBB CO. wants to insure your houses, autos and plate glass and care for non-residents' property; sell, repair and rent property. Some special bargains close in for sale and to rent. See W. H. Clinton about it, 7 Park Place. Phone 123.

WANTED—Four good realty salesmen; will finance the right kind of men or women; now is the time to make money. New Richmond Land Co., 2221 Macdonald Ave. W. H. Sanford local agent. Telephone Richmond 927. 2-18-tf

HELP WANTED MALE—Two good live men or women who are influential to talk to friends about securities. Ten good friends worth $100. Address P. O. Box 1141, Richmond, Calif. 10-7-tf

For Sale or Exchange

MEAT MARKET—Good one man shop. No opposition. Phone Berkeley 6257. 6-21-3t

FOR SALE—Near 5 room house at 22nd and Garvin ave. Hardwood floors, built in fixtures, garage. Easy terms, balance like rent. $40.00 a month including interest. Inquire San Pablo Lumber Co., 10th and Ohio or 2264 Garvin Ave. 6-22-6t

CHICKENS FOR SALE—Must be disposed of at once. 312 39th St. Phone 266. 6-1-tf

FOR SALE—Chevrolet sedan, new paint job. Overhauled and guaranteed, good rubber. $.50, terms. Frank Scholes. 1-25-tf

FOR SALE—Good rebuilt 6 and 12 volt battery almost as good as new at a very low price. Auto Electric Service, 1303 Macdonald. 1-25-tf

FOR SALE—Grocery, fruit, cigar and tobacco store. Well located in Richmond. Rent reasonable. Price $1550. Well paying business. Am retiring—ACT QUICK. Phone 927, W. H. Sanford, 2221 Macdonald ave., Richmond. 7-14-tf

For Rent

FOR RENT—Modern 5-room house with garage. 312 39th St. Telephone 266. 6-1-tf

FOR RENT—Furnished 3 room apartment, 432 8th street, telephone 946. 3-7-tf.

FOR RENT—Garage at 26 Standard Ave.; will accommodate about 40 cars; will make good storage room or warehouse; rent reasonable. Apply of H. G. Stigham, 163 Washington avenue, Point Richmond. 2-10-tf

HAIR GOODS
MADE TO ORDER FROM CUT hair and combings. 129 South 12th St. 6-21-1 mo.

$10 ON EVERY $100
on a certain high grade preferred stock.
Write for bank references, financial statement, etc.
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AUTOMOBILE TRIMMING
TOPS RECOVERED
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ESTIMATES CHEERFULLY GIVEN

CLEANERS and Dyers—

HAVE your suit cleaned and pressed at Blacks, 10th and Macdonald avenue. Phone 722. We call and deliver. Prompt service and good work.

"Let MAYER DO IT" If you want your old suit made like new ring up phone 423. Cleaning, Men's Repairing or Pressing Work called for and delivered. Mayer's American Cleaners, 1114 Macdonald Ave.

CLEANING, DYEING, PRESSING—Tailoring of all kinds of ladies and gents' garments done at the lowest prices. Suits sponged and pressed, 50c. Herman's, 255 Sixth street. We call for and deliver. Phone 1160-J. June 22—6t.

Miscellaneous

ROOF REPAIRING—Telephone Richmond 1510. 5-30-1mo

FURNITURE—Repairing and refinishing. O. E. LONG, 333 22nd St, Phone 881-J.

RICHMOND CONSERVATORY OF MUSIC
Telephone Richmond 1162-J
Saturday July 9th, Enlarged Lessons will be resumed on teaching staff. Specialty. Students trained for the profession
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Prin. Aurora Thompson, A. G. S
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as teachers or performers.
Diplomas awarded.

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STAINS AND VARNISHES
All Grades of Wall Paper
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All Work Guaranteed

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EASY TERMS

—One five-room brand new house, garage, room for two cars. House modern in every way, electric lights, bath, sewerage.

—One four-room new plastered house. Small payment down. Balance like rent.

—These houses will have to be seen to be appreciated. Call up W. H. SANFORD immediately. Office 2221 Macdonald avenue, Telephone Rich. 927, and take a look at these houses. Stop paying rent.

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DR. CLARA SPALDING
Women and Children
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Office 803 Macdonald Ave. Berry Bldg.

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Homeopathic Physician & Surgeon
Office 707 Macdonald. Pillow Bld.
Phone 539-W

GROVER E. BILNES
Notary Public
1030 Macdonald Ave.
Office Phone 70
Residence Phone 782

J. E. JODGERS
Attorney at Law
Martinez - - California

Phones — Office 429; Res 862
BERT CURRY
UNDERTAKER and EMBALMER
Ambulance Service
332-336 11th St., Near Macdonald
RICHMOND, CALIF.

VIAVE—THE WAY TO HEALTH
M. A. May I. Jaffe, Manager
Phone Fruitvale 2297-J
Office: Room 10, Berry Bldg.
Hours: Wednesdays, 1:30 to 4 P. M.

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Coffee, 40c lb.; Vanilla, 50c Lemon, 35c; Pepper, 60c lb.; Highest Grade Toilet Soaps, Face Powders and Creams.
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French Mayonnaise, French Tartar Sauce, Crab Louis Sauce, Cocktail Sauce, Thousand Island Dressing.
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FRATERNAL CARDS

SONS OF ST. GEORGE—Gladstone Lodge, No. 531. Meets first and third Tuesdays at Moose Hall at 8 o'clock p. m. E. Banner, secy., R. F. D. Box 147, Richmond. Fred Powell, pres.

WOODMEN OF THE WORLD—Log Cabin Camp No. 687 meets every Monday in W. O. W. Hall, 707 Macdonald avenue. Counsul Commander, J. L. Williamson; Clerk, H. L. Springer, 101 Ohio Ave.

CAMP ADMIRAL DEWEY, No. 46—United Spanish War Veterans, meets 1st and 3rd Fridays of each month at City Hall. Visiting comrades cordially welcomed. C. H. Kinsey, commander, W. A. Vickery, adjutant, 144 16th St.

GOLDEN GATE COUNCIL No. 2 Jr. O. U. A. M.; meets Wednesday nights at the small hall in Pythian Castle, O. H. Benze, Recording Secretary, P. O. Box 1181, Richmond, Calif.

NATIVE SONS.—Richmond Parlor No.: 217, N. S. G. W.—Meets every Thursday evening in Pulse hall, Sixth St. and Macdonald Ave. R. E. Coffey, Pres.; R.H.Cunningham Sec., 520 Ohio Street.

KNIGHTS OF PYTHIAS, Richmond Lodge No. 13, meets every Friday night at K. of P. Hall, Fifth St., near Macdonald. Visitors always welcome. E. S. Gregory, C. C.; F. G. Slackhart, K. of R. & S.

FRATERNAL BROTHERHOOD
Richmond Lodge No. 717 will meet hereafter in Musicians' Hall every Monday night
MARGARET C. ROGERS,
Secretary.

Seventh Street
Garage
and
Machine Shop
522 Seventh St. ....
R. DIVERS, G. Orie
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AUTO REPAIRING
Welding, Battery Recharging
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Full Line of Tires and Accessories
Open till 9 p. m.
Phone, Rich. 841

My stomach, kidney and liver were in bad condition. The lower part of my body pained me awfully. I could hardly lie on either side and sleep. My bowels were hard to move and painful. I treated with other doctors and medicines, but did not seem to do me much good. After taking six weeks Kong Wah Herbs I feel like a new woman.
(Signed) MRS. R. ARMOUR,
849 37th St.
Kong Wah Herb Co.
Each individual case studied especially and herb tea prepared accordingly, so as to give the quickest relief and best results.
2781 Telegraph Ave., Cor. 28th.
Phone Oak. 4886. Consultation Free

Dr. Wong Him Herb Co.

Wholesale Importers
Why take drugs and poisons? Why not try our herbs? Thousands in this vicinity can testify to their marvelous cures.
1701 Webster St. Oakland, Cal.
March 3, 1922.
Hearing of the wonderful cures Dr. Wong Him has made I thought I would give him a trial. After going around to different doctors, none seemed to know what ailed me. But Doctor Wong Him did. He has just cured me of a bad case of Diabetes and Kidney trouble.
MRS. L. A. FONTE,
56 North District,
San Mateo, Calif.

Stomach As Heavy As Lead

March 16, 1922.
I suffered from dysentery and difficult breathing, my bowels moving constantly with bloody discharges. I also had murning indigestion and my stomach felt as though there was a piece of lead in it.
Failing to get relief elsewhere, I took the herbs of the FONG WAN HERB CO. for two weeks. My former complaints have left me entirely and I am now enjoying good health.
MRS. P. J. SNOWBERGER,
1409 Madison St., Oakland, Calif.
Suffered Unnecessarily
Oakland, Feb. 3, 1922.
At intervals I suffered severe pleurisy pains which began in the right side of my chest and ran around under my arm into my shoulder blade. It was both painful and difficult to raise my arm. I had taken various sorts of treatment for the trouble, but had found no relief.
Now, after seven weeks of the FONG WAN HERBS, the pain in my chest is entirely gone and I feel quite well. I bought the herbs in packages and cooked them at home.
MRS. F. CATCHART.
Fong Wan Herb Co.
The Most Reliable
Each individual case studied carefully and tea prepared accordingly.
548 8th St., cor. Clay, Oakland.
Phone Oak. 3767. Consultation Free

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MODERATE PRICES
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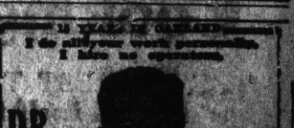

Teeth as low as $7—Best Set $25. Best set, none better, no matter how much you pay, including your choice of base plate material (metal excepted). Guaranteed 10 years. $10.
MY EXTREMELY LOW PRICES
Teeth as low as.....$7.00
Best Set of Teeth (either set).$7.00
Gold Crowns (22 karat).....$5.00
Bridge work (22 karat).....$5.00
Porcelain Crowns $4.00
Gold Fillings .....$1.00 up
Gold Inlays .....$1.00 up
Synthetic Porcelain Fillings..$1 up
Silver Fillings .....50c up
Cement Fillings .....50c up
Teeth extracted (painless)....$1.00
No charge for Painless Extractions and Cleaning when other work is contracted for.
Old gold is valuable. I pay cash or allow you full value for it on dental work—NOT A DENTAL PARLOR; A PRIVATE high-class up-to-date, SANITARY dental office with sterilized instruments and gentlemanly operators whom you will not be ashamed to recommend to your friends.
EXAMINATION FREE
DR. W. P. MEYER
1330 San Pablo Avenue, Oakland
Phone Lakeside 1322
Hours 8:30 to 6—Sunday 9 to 12

Master Dentist
Prices back to Normal. A Glance at these Prices will convince you.
$15 set of teeth.....$ 7.50
$30 set of teeth 15.00
$50 set o teeth 25.00
$10 crown & bdge. wk. 22k. 4
$12.50 crown & bdge. wk. 22k rem .....
$5 gold fillings & inlays $1.00
$2 silver & cement filings .
Painless Extraction 00
Extraction and filling free with other work. Lifetime Guarantee with all work. Examination Free. Hours, 9 a. m. to 8 p. m. Sundays, 10 to 12 a. m. Phone Oakland, 7217.
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RICHMOND RECORD HERALD
A RICHMOND PAPER FOR RICHMOND PEOPLE

Our Morning Ads. Point the Way to Save Money Today

Point Happenings

HILLSIDE CLUB TO BE ENTERTAINED TODAY.

Mrs. R. M. Stocker will entertain the members of the Hillside Club this afternoon at her home on the West Side. A good attendance is desired.

J. S. MOYLES' HOUSE GUESTS LEAVE FOR HOMES.

George Smith of Kelso, Wash., and sister, Mrs. Viola Depew of Denver, who have been visiting for the past week with Mr. and Mrs. J. S. Moyle, left last night for their respective homes.

MRS. CLARENCE PLYMPTON PURCHASES H. MASON HOME.

Mrs. Clarence Plympton has purhased the Henry Mason home on Alvarado avenue through J. S Moyle. Mrs. Plympton plans to occupy the house, which consists of eight rooms.

POINT MASONS OCCUPY THEIR NEW HOME.

The Point Lodge of Masons held its first meeting in its new home on Washington avenue on Tuesday evening. The building is two stories high and is of brick construction. It was formerly the old city hall but has been remodeled and overhauled and now presents a handsome appearance. The lodge rooms are on the second floor and the banquet room and kitchen are on the ground floor.

Following the stated meeting Tuesday evening, refreshments were served by the wives of the Masons, Mrs. D. E. Huntsinger heading the committee in charge.

ATHLETIC CLUB ANNOUNCE SUSPENSION OF ACTIVITIES.

The Point Richmond Athletic Club wishes to announce that all meetings of the club will be indefinitely suspended because many of the members are absent from town on their vacations. It is hoped to start the regular meetings again on the first Monday evening in August.

FINE PROGRAM AT BAND CONCERT THIS EVENING.

An entertaining program has been arranged by Director A. A. Hart for the band concert to be given by the Municipal Band this evening on the West Side. The concert will start at 8 o'clock sharp. The program follows:

The Elephant March.....Hume
Overture "Radiant" ..... Kiefer
Fox Trot, "Granny".....Akst
Waltz, "Breeze of the Night" Lamothe
Fox Trot, "Kicky-Koo, Kicky-Koo" .....Myers
Caprice, "In a Woodland Glade" .....Holmes
Fox Trot, "On the Gin, Gin, Ginny Shore" ..... Donaldson
The Anvil Chorus from "Il Trovatore" ..... Verdi
"Parade of the Tin Soldiers" .....Jessel
Gems from Stephe nFoster...Tobani
Mexican March, "Zacatecas"..Godin
"The Star Spangled Banner"

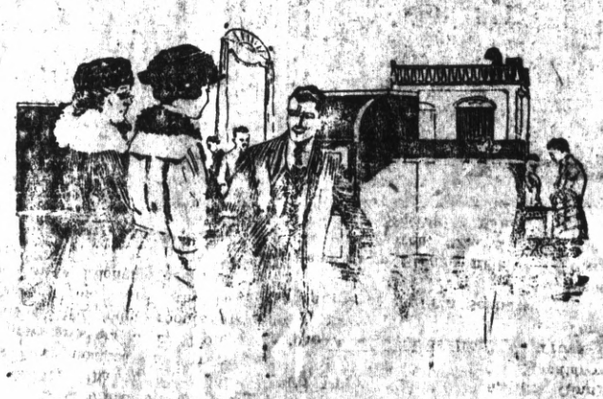
LOCAL LIONS GET PUBLICITY

Richmond comes in for some favorable and high-grade publicity in the June number of the Lions' Club Magazine, published in Chicago by the International Association of Lions Clubs.

There is a bright story of the luncheon of March 21, when Governor's Day was celebrated at the Coursing Park club house. The story is embellished by the use of a photograph of Governor Stephens and the group picture which included the hundred or more guests who sat down to the luncheon.

The chairman of the day which is a sort of Red Letter day in Richmond Lionism, was J. P. Strom.

Personal Attention To Every Customer



Solving Your Cooking Problems

THE HIGHEST TYPE of inventive genius has directed itself towards the solution of your cooking problem.

The Modern Electric Range

is the successful result of trial and experiment. It will do your cooking quickly and efficiently, and requires less attention than the old style solid fuel stoves.

RICHMOND DIVISION

Western States Gas & Electric Co.

ONE OF THE BEST INVESTMENTS YOU CAN MAKE
PREFERRED SHARES IN THIS COMPANY
CASH OR PARTIAL PAYMENTS

Red Men Raise More Than $700

With another large crowd in attendance last night at the indoor carnival given by the Degree of Pocahontas, assisted by Onetah Tribe of Red Men, it is estimated that over $700 had been cleared in the two nights. Over 200 plates were served at the chicken dinner served early in the evening. A good business was also reported at the booths.

152 MILES OF PAVED ROADS IN THIS COUNTY

Contra Costa county has 152 miles of first class and second class highways according to reports which now are being prepared by County Surveyor Ralph R. Arnold. The distance is equal to the distance from the county seat to the state capital and return, plus twenty miles.

Girl Graduates From Grammar School

"Well, Mrs. Brown, I hear your Elsie is graduating from grammar school. Isn't that fine? I never would have guessed she is old enough to graduate from grammar school."

"Oh, yes, her father and I are quite proud of her. She is the youngest member of her class and the best part of it is she is to give a long speech at the commencement exercises. I hope you will be there to hear her."

"Thank you, Mrs. Brown. That will be real nice and I'll try to come. I suppose you are busy sewing for Elsie, as they always have so many affairs around commencement time."

"No. I'm just worried to death about Elsie's clothes. The rheumatism in my arm has been so bad I haven't any sewing done, and the time is getting short."

"Well, that is a shame, but why don't you get her clothes ready made? I know a place where they have lovely graduation dresses for young girls that would just suit Elsie. They're so reasonably priced, too. In fact, Mrs. Brown, you can buy there on credit. They allow one to make practically any arrangement they like for the first payment. Oh! I forgot to tell you the place. It's Cherry's, at 516 13th street."

Cherry's store for men is at 528 13th street.—Advertisement.

No axes to grind, no happening suppressed; get the unbiased news in

Red Pepper Heat Stops Backache

The heat of red peppers takes the "ouch" from a sore, lame back. It can not hurt you, and it certainly ends the torture at once.

When you are suffering so you can hardly get around, just try Red Pepper Rub, and you will have the quickest relief known. Nothing has such concentrated, penetrating heat as red peppers.

Just as soon as you apply Red Pepper Rub you feel the tingling heat. In three minutes it warms the sore spot through and through. Pain and soreness are gone.

Ask any druggist for a jar of Rowles Red Pepper Rub. Be sure to get the genuine, with the name Rowles on each apckage.—Adv.

Apply Sulphur to Heal Up Your Skin

Broken Out Skin and Itching Eczema Helped Over Night

For unsightly skin eruptions, rash or blotches on face, neck, arms or body, you do not have to wait for relief from torture or embarrassment, declares a noted skin specialist. Apply a little Mentho-Sulphur and improvement shows next day.

Because of its germ destroying properities, nothing has ever been found to take the place of this sulphur preparation. The moment you apply it healing begins. Only those who have had unsightly skin troubles can know the delight this Mentho-Sulphur brings. Even fiery, itching eczema is dried right up.

Get a small jar from any good druggist and use it like cold cream.—Advt.

RICHMOND SETS CAMP RECORD

"Richmond is sending more boys to the summer camp this year than any city in California, not barring San Francisco and Los Angeles said Secretary V. D. Brammer, of the Richmond Y. M. C. A., who came down from Camp Laf-A-Lot to make final arrangements for the seventy-five boys who are leaving by truck at 6 o'clock this morning.

The 110 boys of the first camp will leave Laf-A-Lot this afternoon and are scheduled to reach this city around 7 o'clock tonight.

"It's been a wonderful camp. Not one boy has been 'on the carpet,' and there has been no sickness," said Brammer.

A girls' camp practically is assured, according to Brammer. Last night fifteen indicated their desire to go. Eight already had signed up. The number required is thirty.

Those who wish to go must sign up not later than Friday evening.

Miss Arline Blum, at the offices of the Y. M. C. A., is equipped and anxious courteously and promptly to give any information and to render any other service which she may to girls or their parents or guardians.

The climatic, scenic and athletic opportunities afforded at Laf-A-Lot are incomparable.

Brammer is brown as a berry and says he has an appetite like a Cinnamon bear.

Rub Rheumatism or Sore, Aching Joints

St. Jacobs Oil stops any pain, and rheumatism is pain only.

Not one case in fifty requires internal treatment. Stop drugging! Rub Soothing, penetrating, St. Jacobs Oil" right into your sore, stiff, aching joints and muscles, and relief comes instantly. "St. Jacobs Oil" is a harmless rheumatism cure which never disappoints and cannot burn the skin.

Limber up! Quit complaining! Get a small trial bottle of old, honest "St. Jacobs Oil" at any drug store, and in just a moment you'll be free from rheumatic pain, soreness, stiffness and swelling. Don't suffer! Relief awaits you. "St. Jacobs Oil" has cred millions of rheumatism sufferers in the last half century, and is just as good for sciatica, neuralgia, lumbago, backache, sprains.

Mechanics Go Into Fight

(Continued from Page One)

Score by Innings.

Mechanics	0 1 0 0 0 0 0 2	3
Barrel House	1 0 0 0 0 0 0 1	2

Summary.

Errors—Daley, Kersten (Mechanics, 2); Fitzgerald, Humphreys, Lane, 2 (Barrel House, 4). Two-base hits—Fitzgerald, O'Rourke, Murray Earned runs—Mechanics, 2; Barrel House, 1. Bases on balls—Off Kersten, 4. Left on bases—Mechanics, 4; Barrel House, 8. Struck out—By Cothran, 8; Kersten, 9. Double play—Lane to Fitzgerald. Passed ball—Humphreys. Time of game—1 hour and 55 minutes. Umpires—Stolle and Ebert. Scorer—J. W. Dietrich.

Chick Barry, King Faurot and Dan White returned yesterday from a several days' outing at Monte Rio on the Russian river.

Salts In Hot Water Clears Pimply Skin

Says we must make kidneys clean the blood and pimples Disappear

Pimples, sores and boils usually result from toxins, poisons and impurities which are generated in the bowels and then absorbed into the blood through the very ducts which should absorb only nourishment to sustain the body.

It is the function of the kidneys to filter impurities from the blood and cast them out in the form of urin, but in many instances the bowels create more toxins and impurities than the kidneys can eliminate, then the blood uses the skin pores as the next best means of getting rid of these impurities which often break out all over the skin in the form of pimples.

The surest way to clear the skin of these eruptions, says a authority, is to get from any hpar-macy about four ounces of Jad Salts and take a tablespoonful in a glass of hot water each morning before breakfast for one week. This will prevent the formation of toxins in the bowels. It also stimulate the kidneys to normal activity, thus coaxing them to filter the blood of impurities and cleansing the skin of pimples.

Jad Salts is inexpensive, harmless and is made from the acid of grapes and lemon juice, combined with lithia. Here you have a pleasant, effervescent drink which usually makes pimples disappear; cleanses the blood and is excellent for the kidneys as well.—Adv.

Richmond Elks Beat San Jose Bowling Monday

Richmond Elks No. 2, took three straight games from the San Jose Elks Monday evening at the Maryland alleys, Oakland, in the bay cities Elks' bowling tournament. Manager W. F. Wilson led the Richmond team on its invasion into Oakland. The scores follow:

Players—	1st	2nd	3rd	
Pauly	189	183	160	532
Deltrich	184	145	177	506
Page	248	202	181	631
Blomquiet	166	203	201	570
Hughes	151	191	221	563
Totals	938	924	940	2802

Team average.

San Jose Elks Club.

Players—	1st	2nd	3rd	
Price	168	169	167	504
Pezzoni	165	177	210	552
Ohlman	152	214	161	527
Anderson	213	187	206	586
McGraw	177	180	169	526
Totals	876	907	913	2696

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Fast Daily Service between
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Office: 915 Macdonald Ave.
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quiet, homelike, congenial, morally and physically clean, free from the spectacular; an hotel you can safely patronize and recommend; particularly attractive to women traveling alone.

DUPLEX CONSTRUCTION
"It's Concrete"

The new way—permanent building block, forming monolithic walls.—Fire-proof and damp-proof; cool in summer and warm in winter.

Cheaper and better than either brick or tile, and no more expensive than good frame construction.

These blocks are not hollow, but each a solid piece of concrete, 2 1-2 to 4 inches thickness and 8 by 16 inches. To see these blocks manufactured is a revelation.

Home builders should investigate.

Call Richmond 156 and a representative will call, bring blocks with him, and explain the new method to you. It will not only interest you but will save you money.

Duplex Construction Company
26 STANDARD AVENUE PT. RICHMOND

Making an Asset of Difficulties

A great opportunity is now before American business—the opportunity of making a big and permanent asset out of the very difficulties of the present situation. The conviction that this can be done is extremely heartening. It is enough to put a new thrill of life and activity into every form of industry.

From one point of view the present situation is by far the most desirable, the soundest, the sanest, and the most hopeful this country has ever seen. Why? Because it brings into bold relief, through sheer necessity, the latent power to create conditions as we would like to have them.

The curtailment of Demand for the products of industry brought us face to face with the question, hitherto ignored, as to what causes demand. Then it was discovered that Demand was a created thing, and that more of it could be created in almost any direction—if enough of the right effort were applied

Chief among the means of creating Demand is now seen to be Advertising. Wherever you find a big demand for any product you find, invariably, that the demand for that product has been stimulated by human effort, and chiefly through advertising.

It is obvious to any one who will think it through that the present demand for any product could be substantially lessened if it were possible to eliminate all forms of advertising—including pictures, displays, and word of mouth, as well as printed and painted messages—and just let that product depend on the natural or unstimulated demand.

And it is equally obvious that a demand for any worthy product can be created and stimulated by means of Advertising.

This fact puts within the hands of the business man the means of creating his own market. That would be the biggest asset he could have—an assured market for all he could produce.

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